



Global Unichip Corp.

2020 Second Quarter Results

July 31, 2020



Agenda

- 2Q20 Financial Results
- Business Update

Safe Harbor Notice

- **GUC's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.**
- **Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.**

2Q20 Result Highlights

(Unit: NT\$M)	2Q20	QoQ	1Q20	2Q19	YoY
Revenues	2,927	-8%	3,170	2,427	21%
Net Income	37	-63%	99	103	-64%
EPS (NT\$)	0.27	-63%	0.74	0.77	-64%
ROE (%) ⁽¹⁾	0.90		2.26	2.45	

(1) Quarterly net income divided by average equity

Statements of Comprehensive Income

(Unit: NT\$M)	2Q20	QoQ	1Q20	2Q19	YoY
Revenues	2,927	-8%	3,170	2,427	21%
NRE	516	-34%	777	687	-25%
Turn Key	2,168	-9%	2,377	1,653	31%
Others	243	1419%	16	87	179%
Gross Margin	773	1.0%	765	812	-5%
%	26.4%		24.1%	33.5%	
SG&A Exp	(128)	-1%	(129)	(169)	-24%
R&D Exp	(585)	4%	(562)	(534)	10%
Operating Income	60	-19%	74	109	-45%
%	2.0%		2.3%	4.5%	
Non-Operating Items	(5)		56	15	
Income Tax	(18)		(31)	(21)	
Net Income	37	-63%	99	103	-64%
%	1.3%		3.1%	4.2%	
EPS (NT\$)	0.27		0.74	0.77	

Statements of Comprehensive Income

(Unit: NT\$M)

	2017		2018		2019		1H 2020	
	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	12,161	31% *	13,460	11% *	10,710	-20% *	6,097	22% *
NRE	2,642	22%	4,079	30%	3,206	30%	1,293	21%
Turn Key	9,266	76%	9,168	68%	7,189	67%	4,545	75%
Others	253	2%	213	2%	315	3%	259	4%
Gross Margin	3,165	26.0%	4,017	29.8%	3,530	33.0%	1,538	25.2%
SG&A Exp	(606)	-5.0%	(647)	-4.8%	(613)	-5.7%	(257)	-4.2%
R&D Exp	(1,628)	-13.3%	(2,274)	-16.9%	(2,220)	-20.7%	(1,147)	-18.8%
Operating Income	931	7.7%	1,096	8.1%	697	6.5%	134	2.2%
Non-Operating Items	58	0.4%	39	0.3%	86	0.8%	51	0.8%
Income Tax	(134)	-1.1%	(147)	-1.1%	(150)	-1.4%	(49)	-0.8%
Net Income	855	7.0%	988	7.3%	633	5.9%	136	2.2%
EPS (NT\$)	6.38		7.37		4.73		1.01	

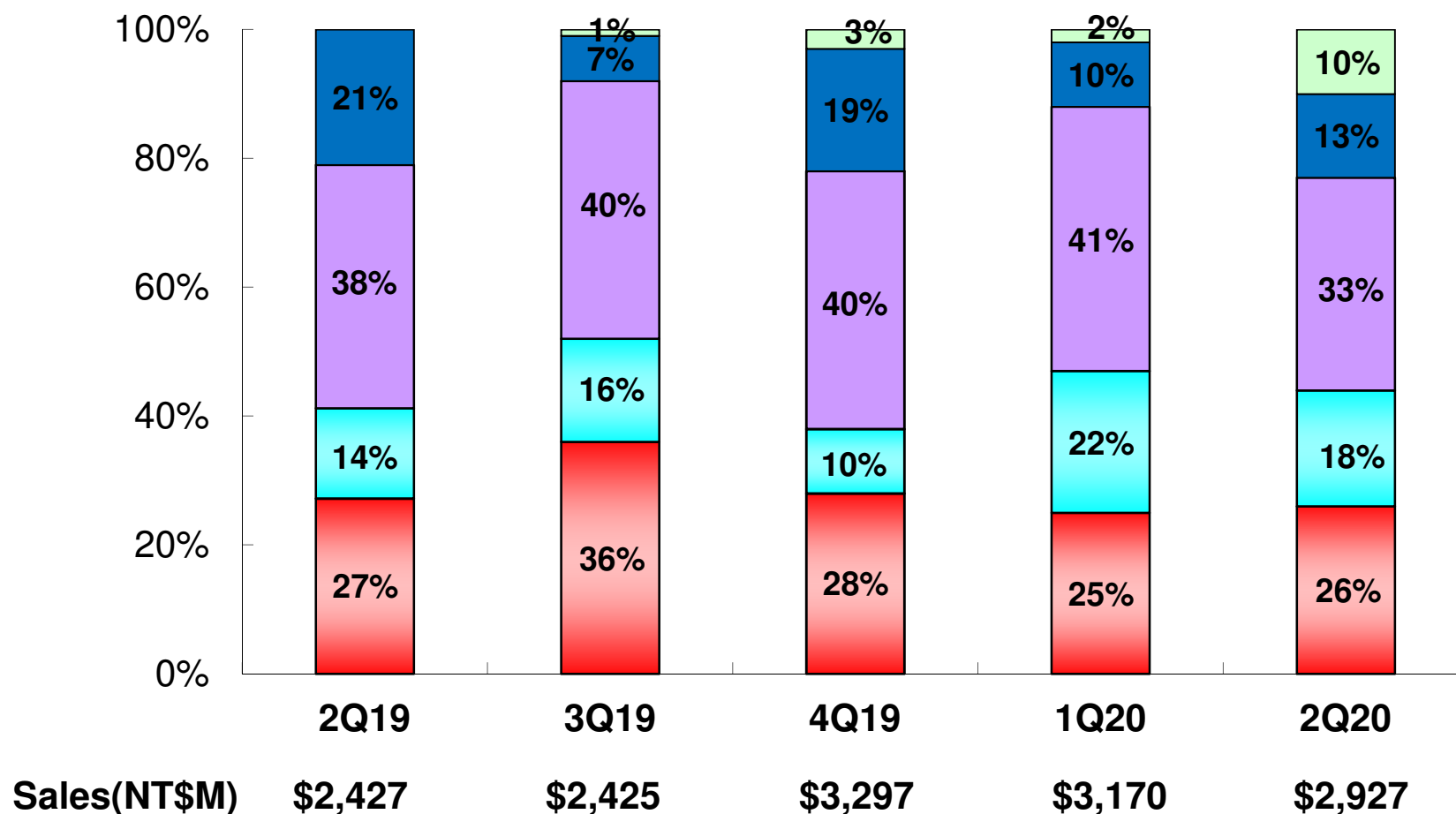
* YoY revenue growth rate



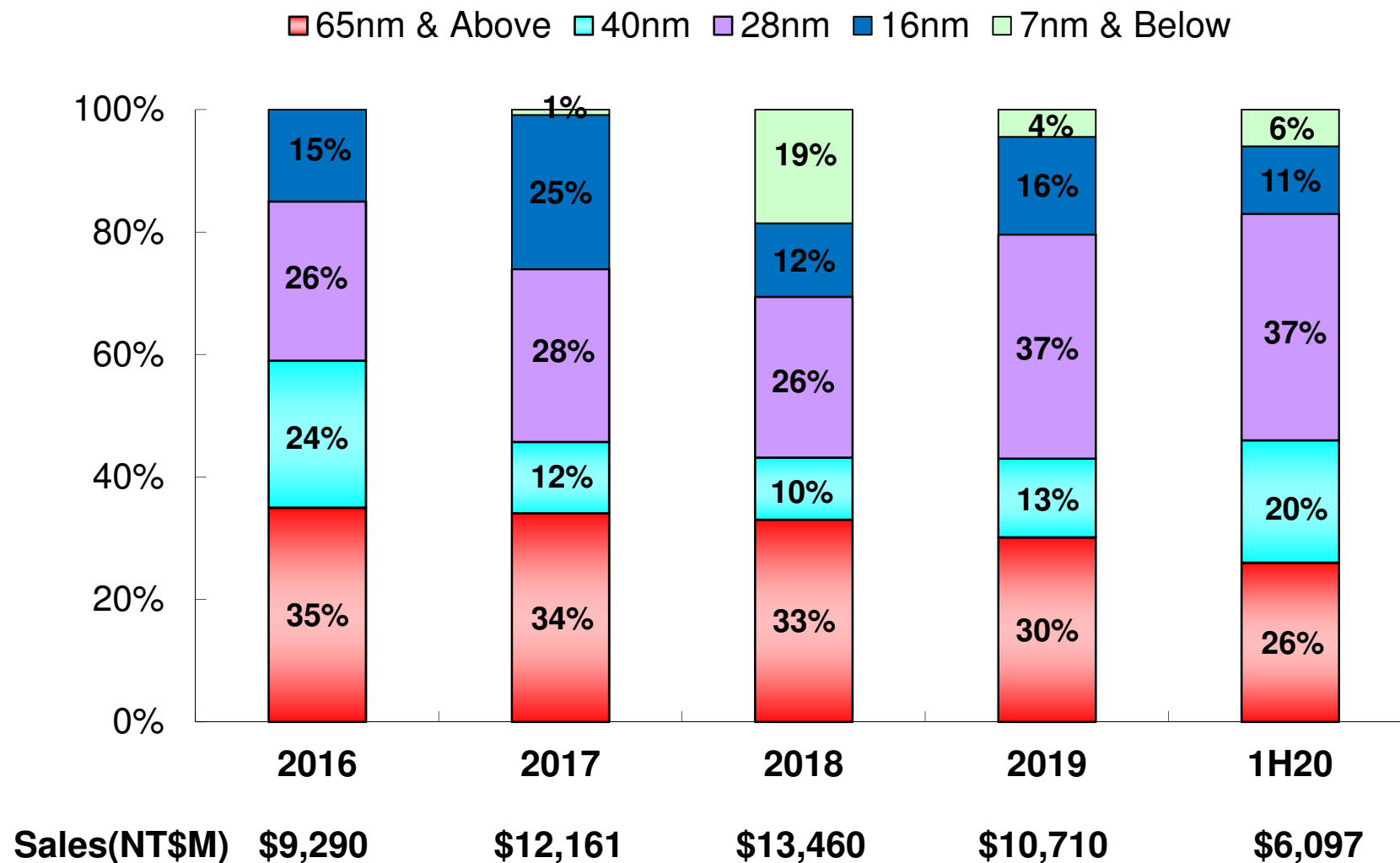
Business Update

Quarterly Sales Breakdown by Technology

65nm & Above 40nm 28nm 16nm 7nm & Below

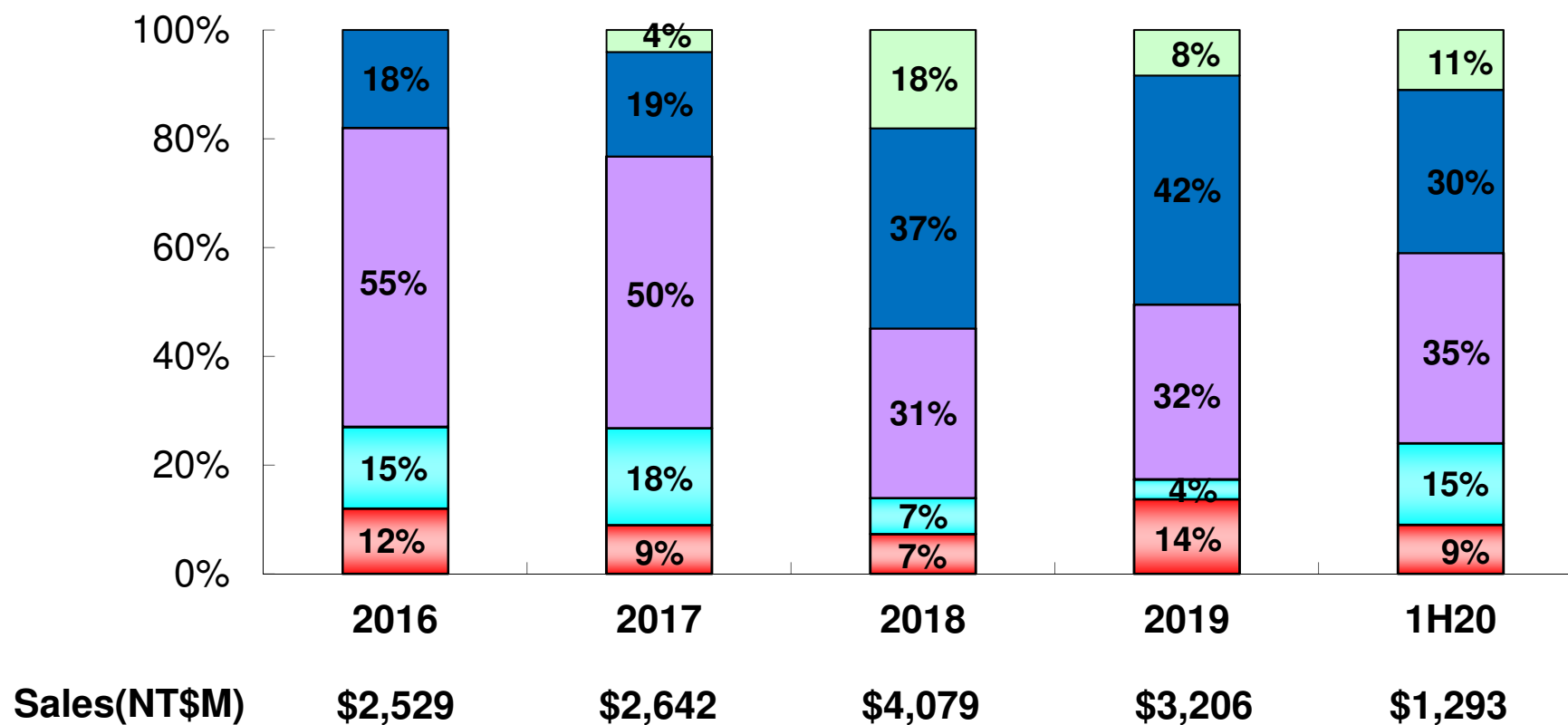


Annual Sales Breakdown by Technology



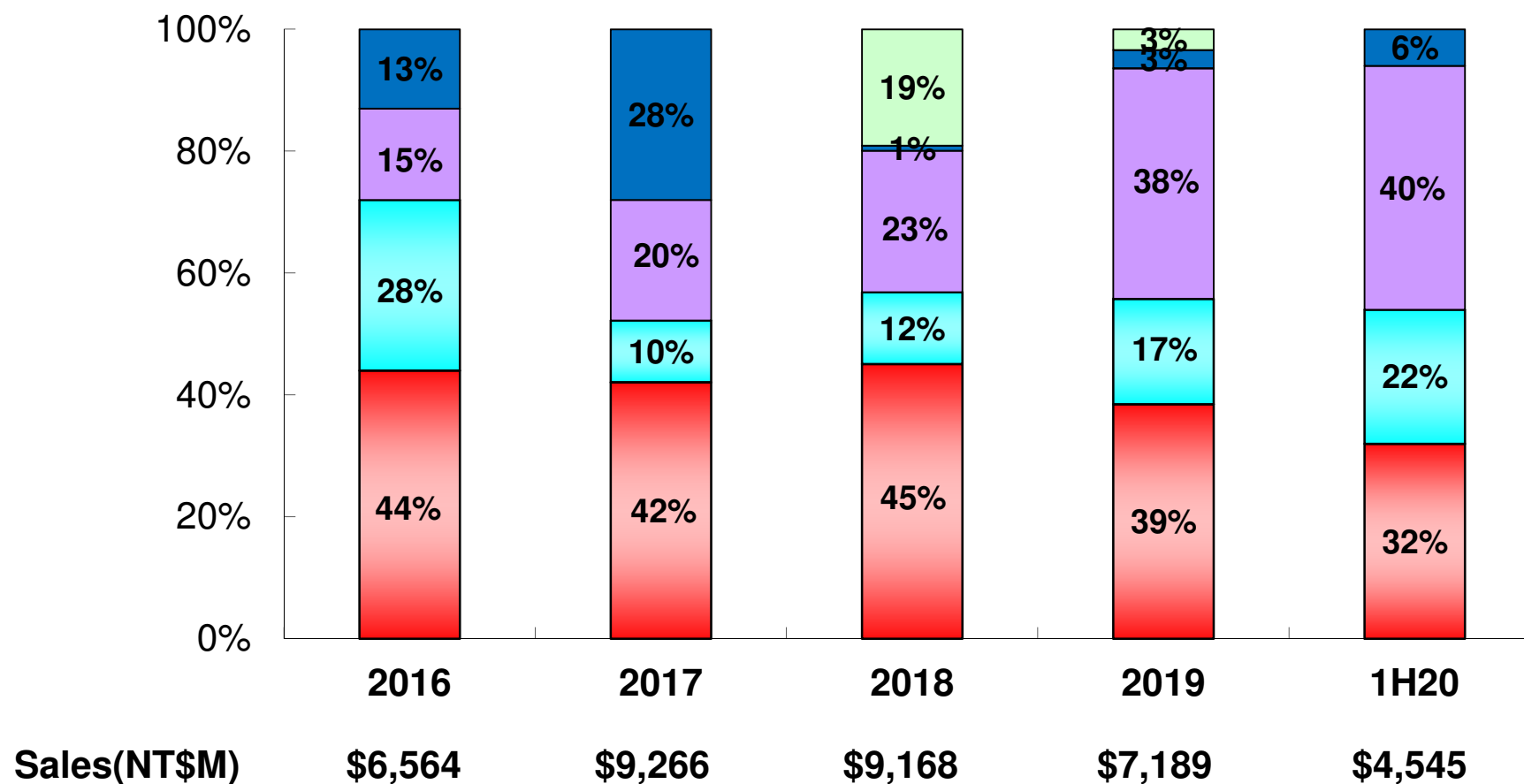
Annual **NRE** Breakdown by Technology

■ 65nm & Above ■ 40nm ■ 28nm ■ 16nm ■ 7nm & Below



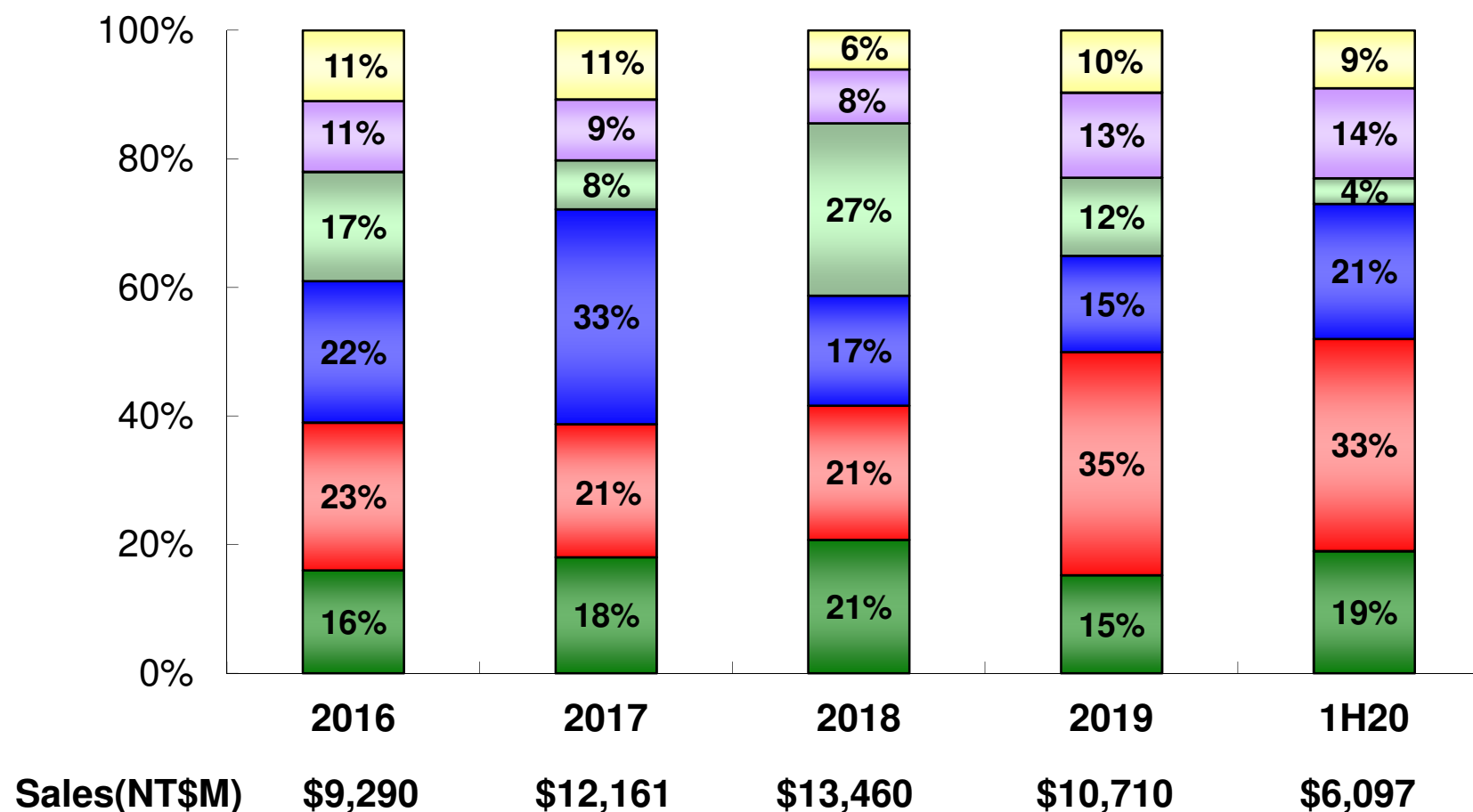
Annual **Turnkey** Breakdown by Technology

65nm & Above 40nm 28nm 16nm 7nm & Below

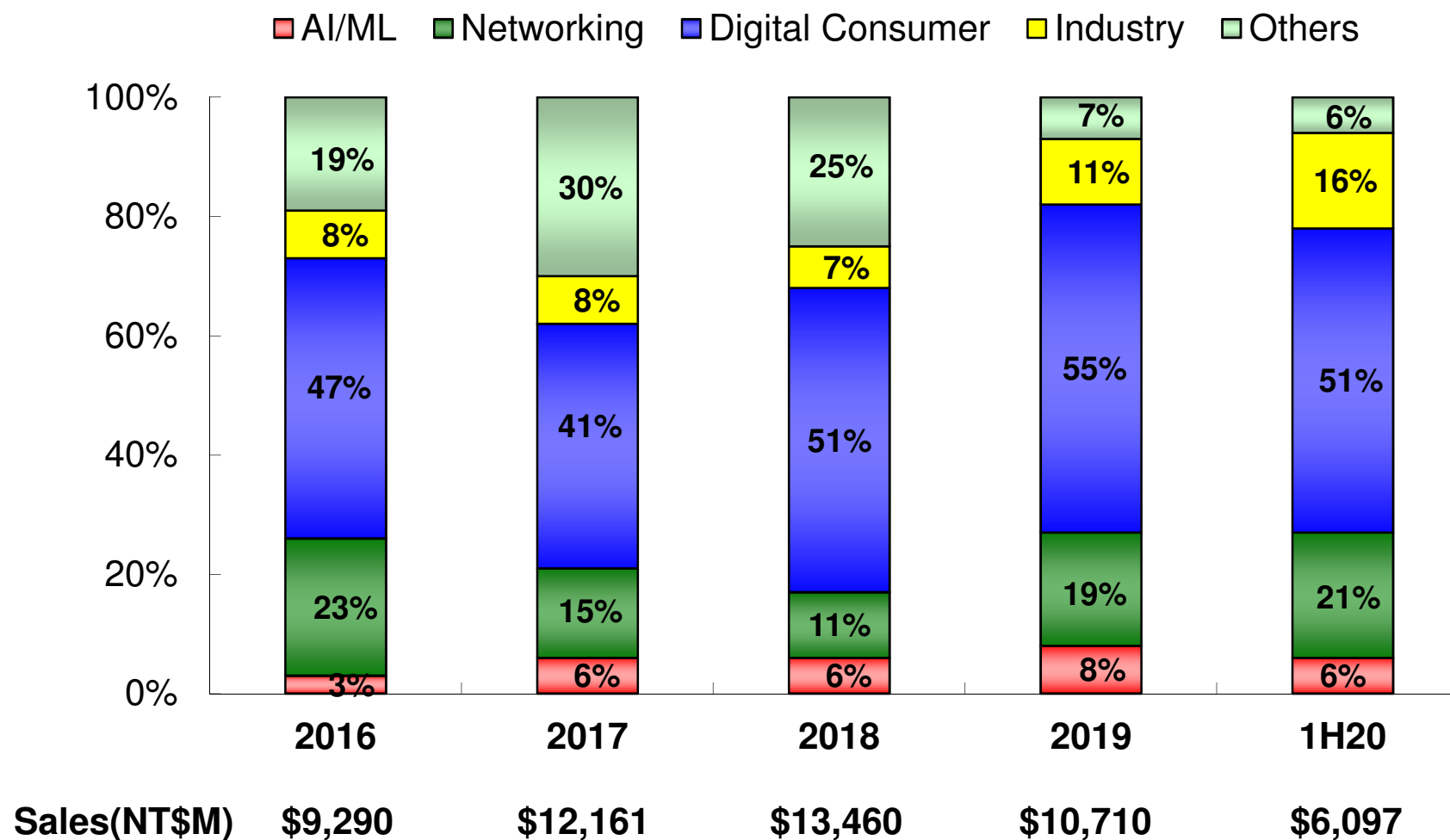


Annual Sales Breakdown by Region

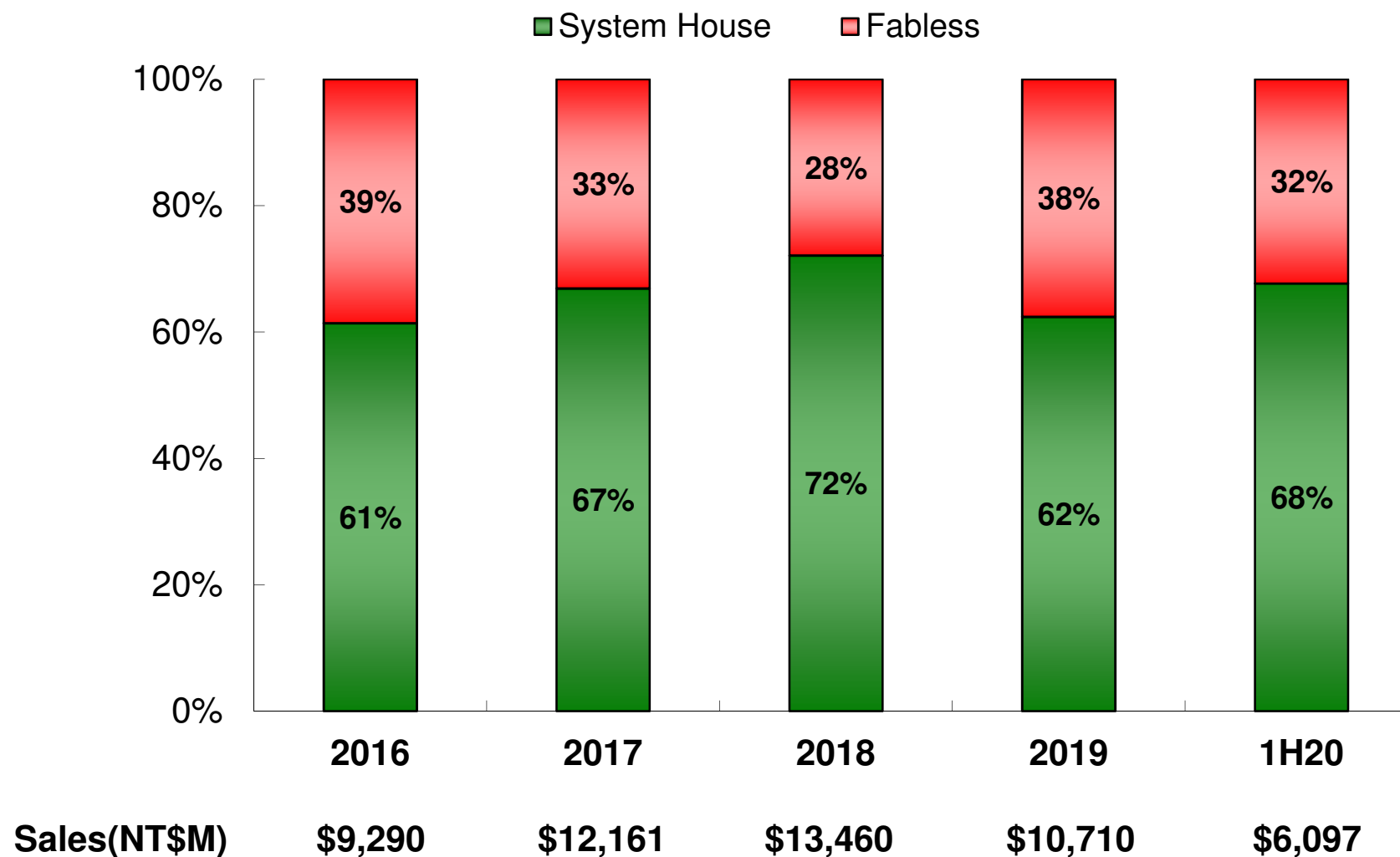
■ Taiwan ■ USA ■ China ■ Japan ■ Korea ■ Europe



Annual Sales Breakdown by Application



Annual Sales Breakdown by Customer Type



Thank you !



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