



# **Global Unichip Corp.**

## **2021 First Quarter Results**

**Apr 29, 2021**



# Agenda

- 1Q21 Financial Results
- Business Update

# Safe Harbor Notice

- **GUC's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.**
- **Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.**



# 1Q21 Financial Results

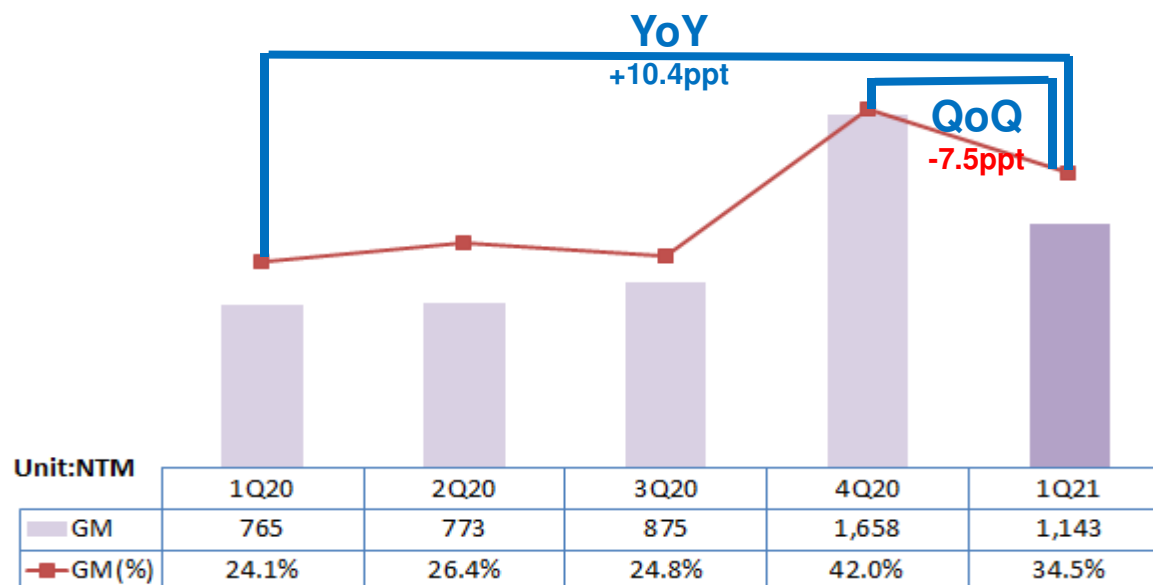
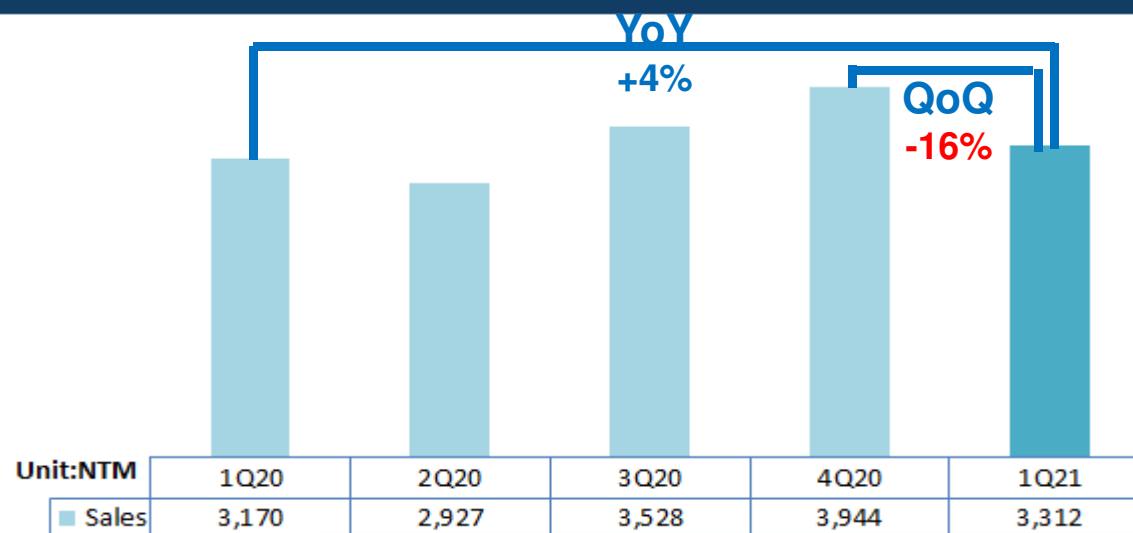
# 1Q21 Statements of Comprehensive Income

(Unit: NT\$M)

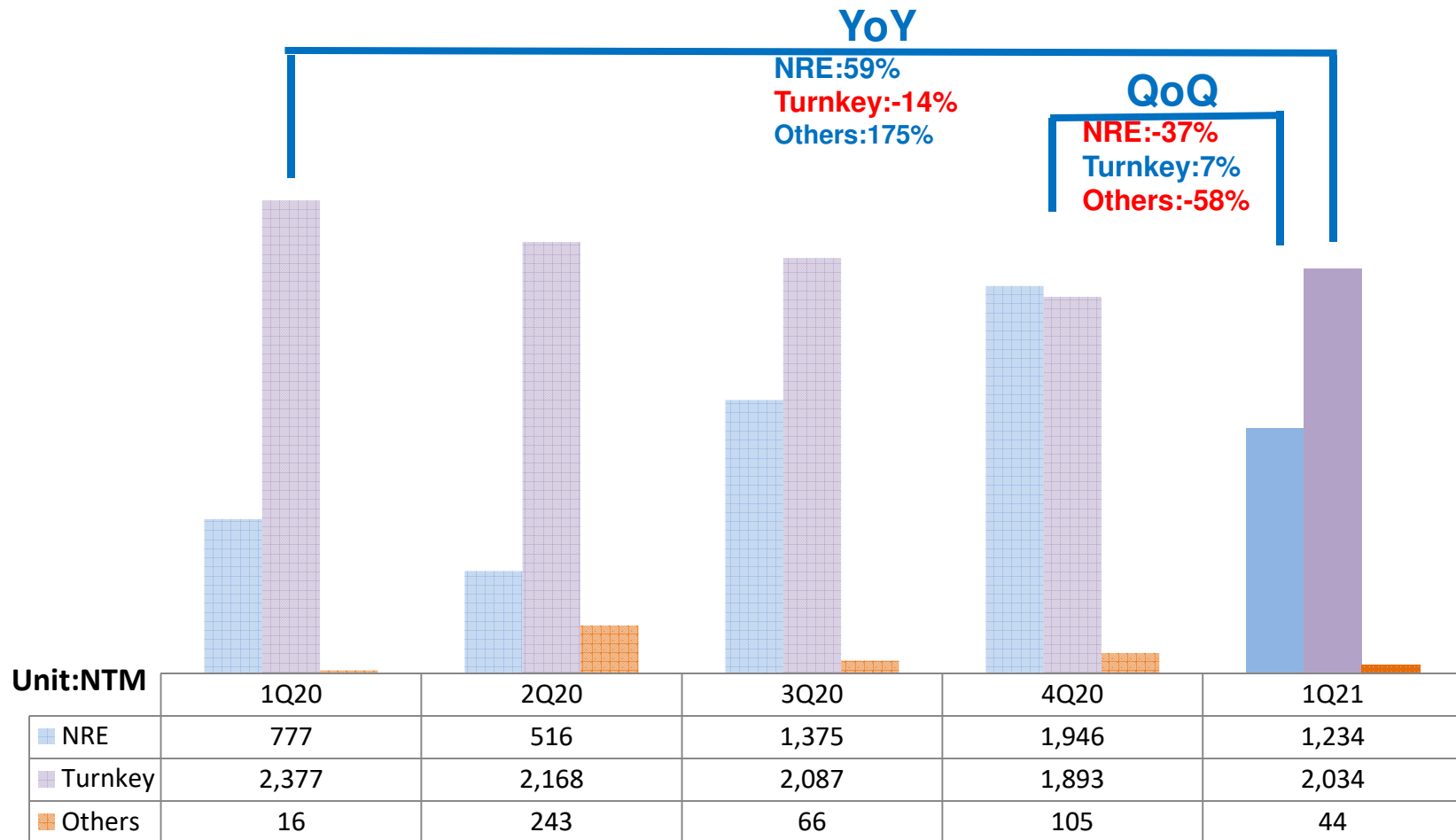
	1Q21	QoQ	4Q20	1Q20	YoY
<b>Revenues</b>	<b>3,312</b>	<b>-16%</b>	<b>3,944</b>	<b>3,170</b>	<b>4%</b>
NRE	1,234	-37%	1,946	777	59%
Turn Key	2,034	7%	1,893	2,377	-14%
Others	44	-58%	105	16	175%
<b>Gross Margin</b>	<b>1,143</b>	<b>-31.1%</b>	<b>1,658</b>	<b>765</b>	<b>49%</b>
%	<b>34.5%</b>		<b>42.0%</b>	<b>24.1%</b>	
SG&A Exp	(140)	-32%	(207)	(129)	9%
R&D Exp	(649)	-13%	(747)	(562)	15%
<b>Operating Income</b>	<b>354</b>	<b>-50%</b>	<b>704</b>	<b>74</b>	<b>378%</b>
%	<b>10.7%</b>		<b>17.8%</b>	<b>2.3%</b>	
<b>Non-Operating Items</b>	<b>14</b>		<b>(10)</b>	<b>56</b>	
<b>Income Tax</b>	<b>(60)</b>		<b>(86)</b>	<b>(31)</b>	
<b>Net Income</b>	<b>308</b>	<b>-49%</b>	<b>608</b>	<b>99</b>	<b>211%</b>
%	<b>9.3%</b>		<b>15.4%</b>	<b>3.1%</b>	
<b>EPS (NT\$)</b>	<b>2.30</b>		<b>4.53</b>	<b>0.74</b>	

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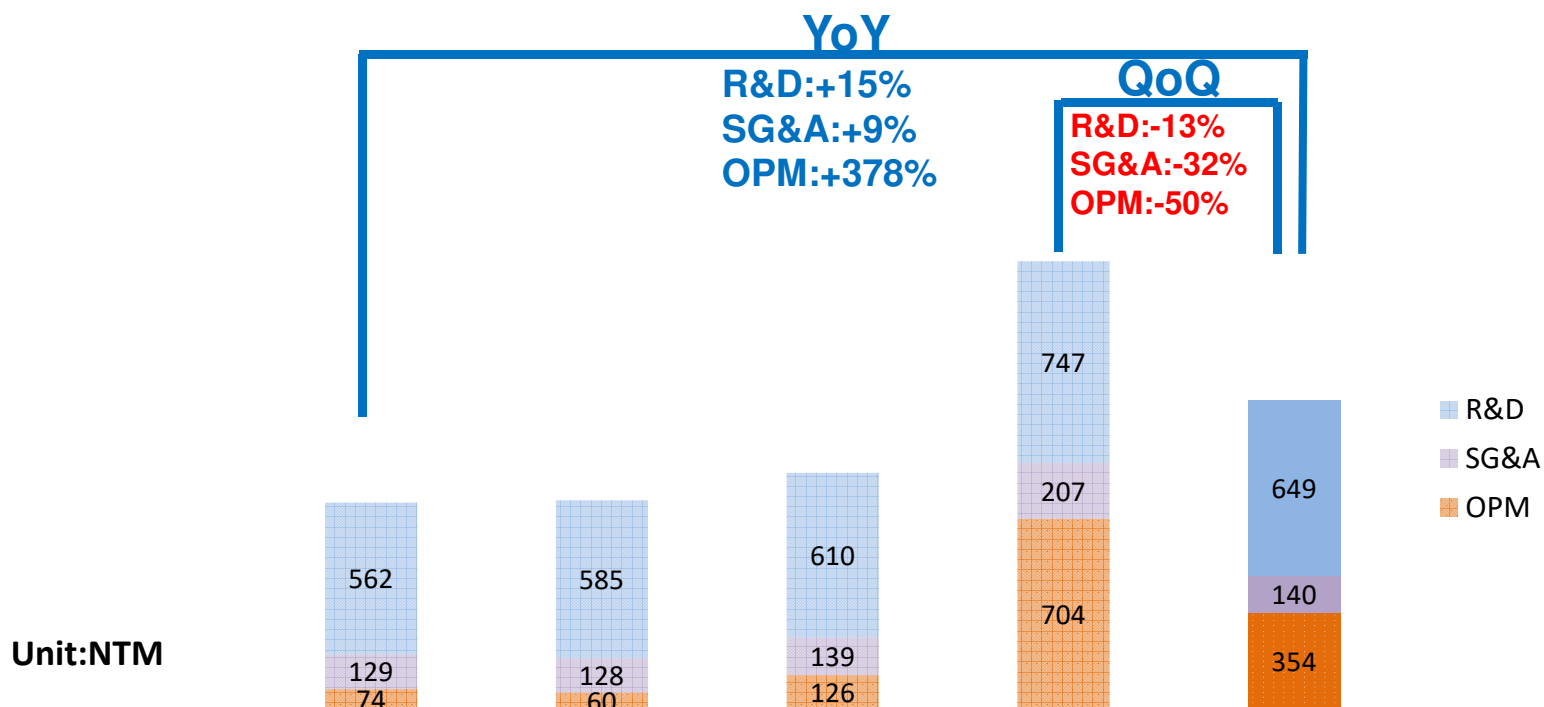
# 1Q21 Revenue & Gross Margin



# 1Q21 Revenue Breakdown



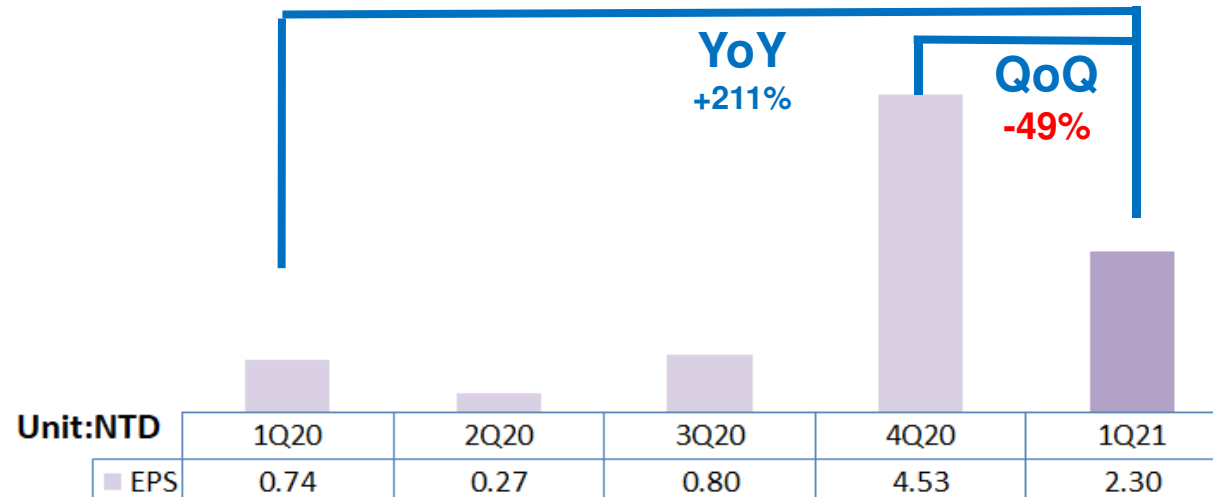
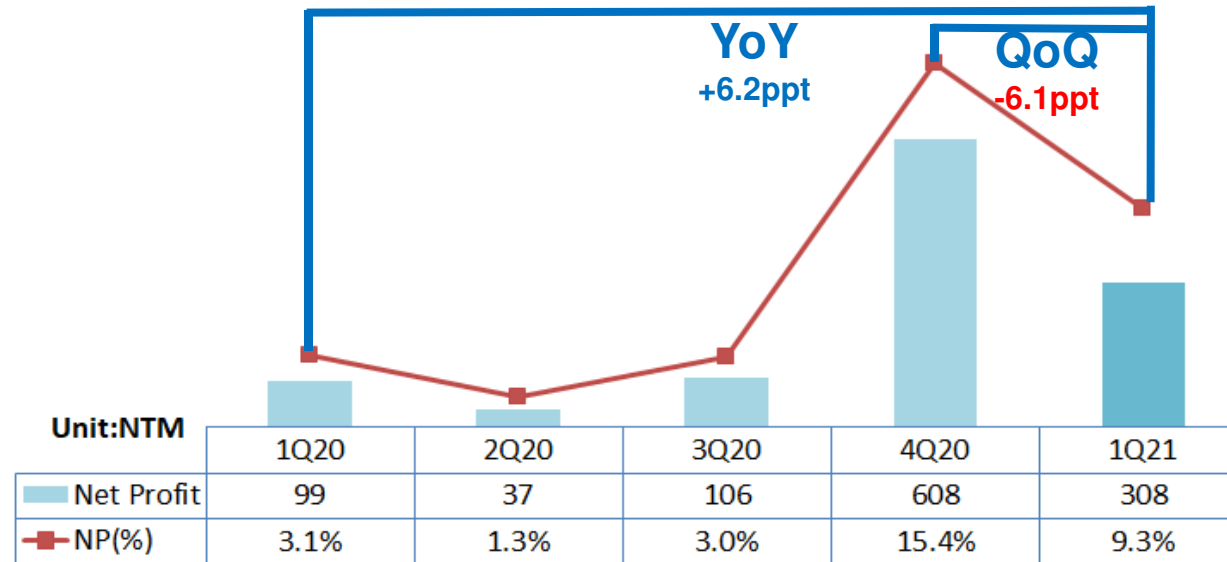
# 1Q21 Opex & OPM



% of Sales	1Q20	2Q20	3Q20	4Q20	1Q21
R&D	17.7%	20.0%	17.3%	18.9%	19.6%
SG&A	4.1%	4.4%	3.9%	5.2%	4.2%
OPEX	21.8%	24.4%	21.2%	24.2%	23.8%
OPM	2.3%	2.0%	3.6%	17.8%	10.7%



# 1Q21 NPM & EPS

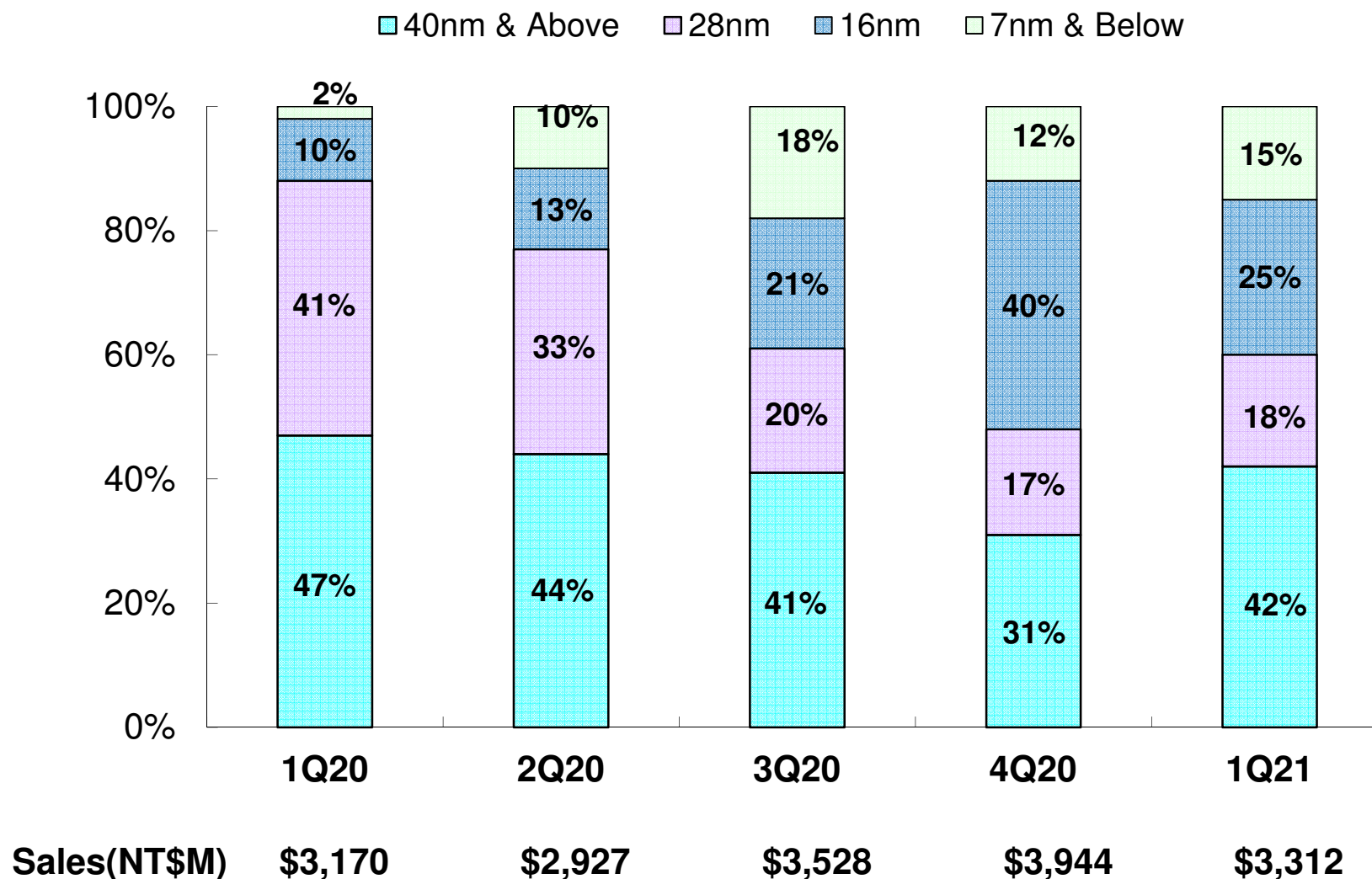




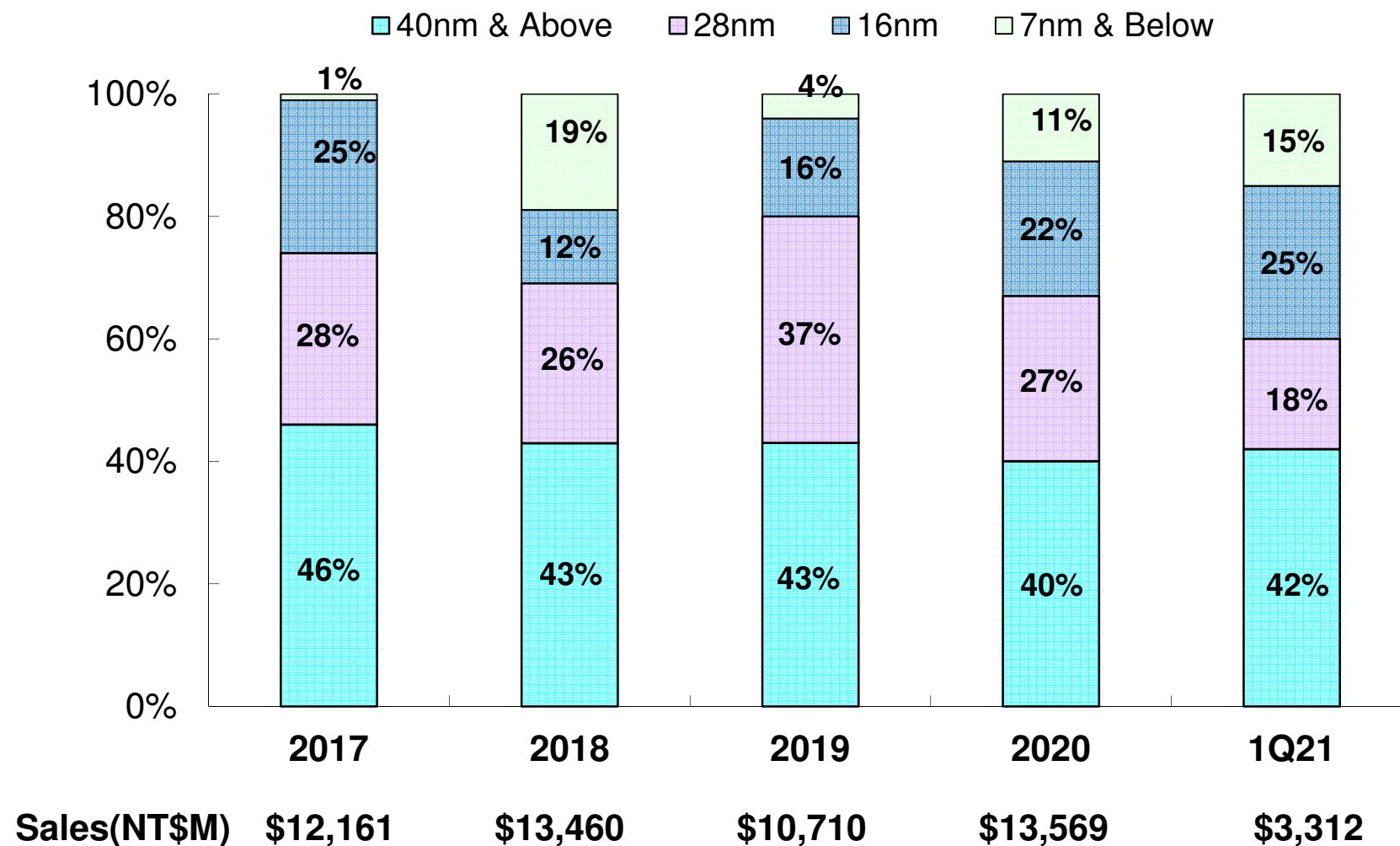
# Business Update

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# Quarterly Sales Breakdown by Technology

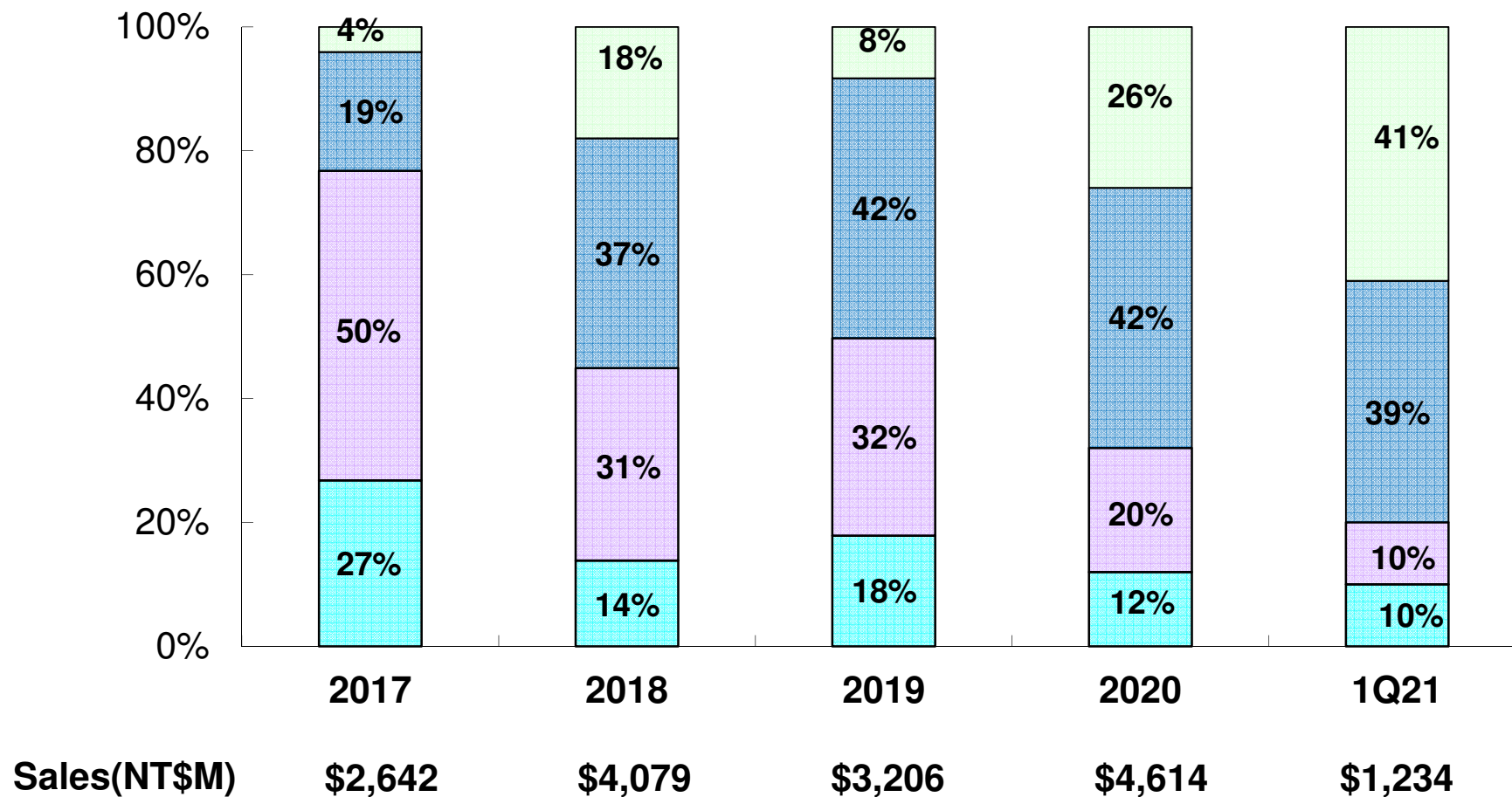


# Annual Sales Breakdown by Technology

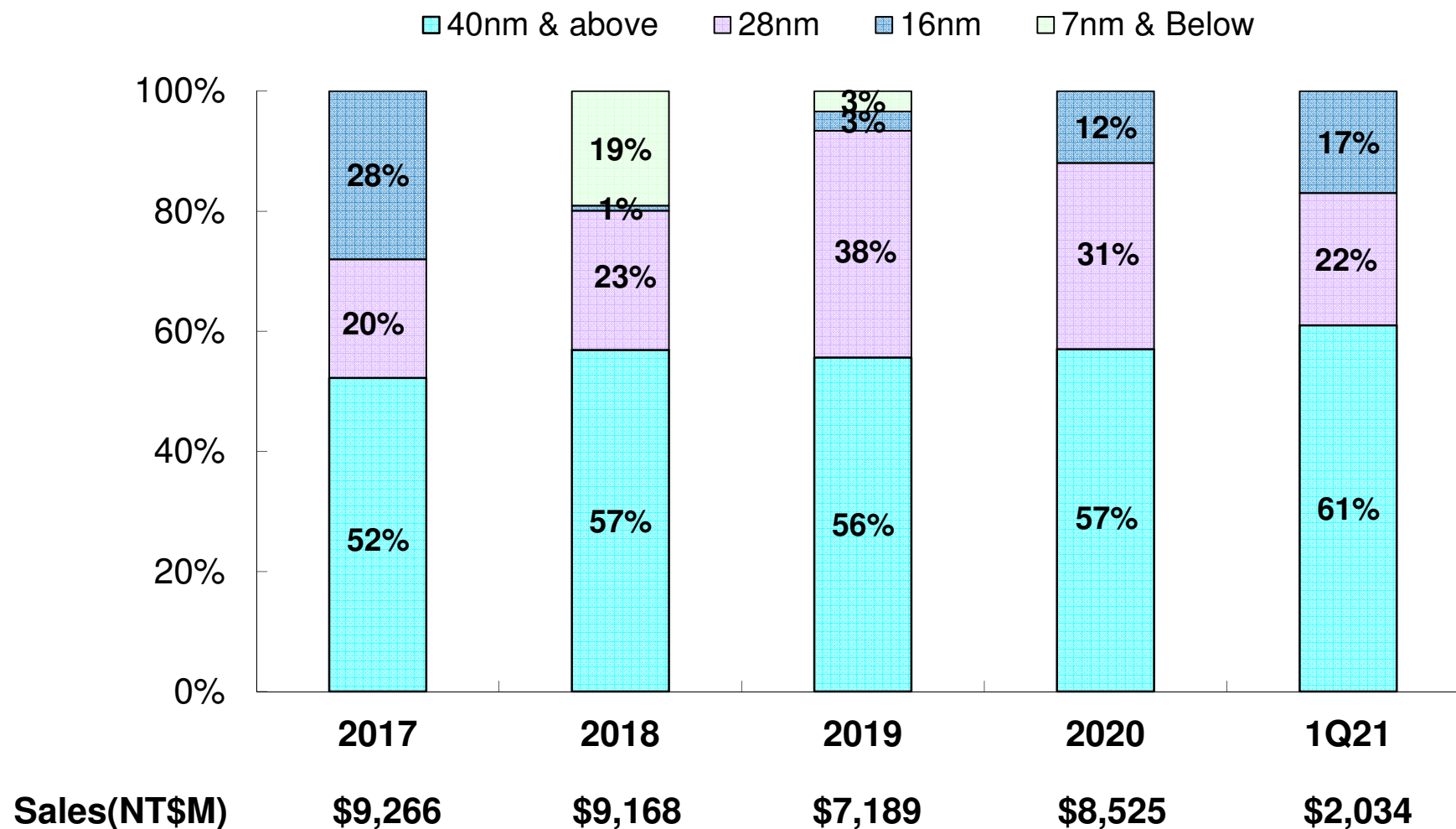


# Annual **NRE** Breakdown by Technology

40nm & Above 28nm 16nm 7nm & Below

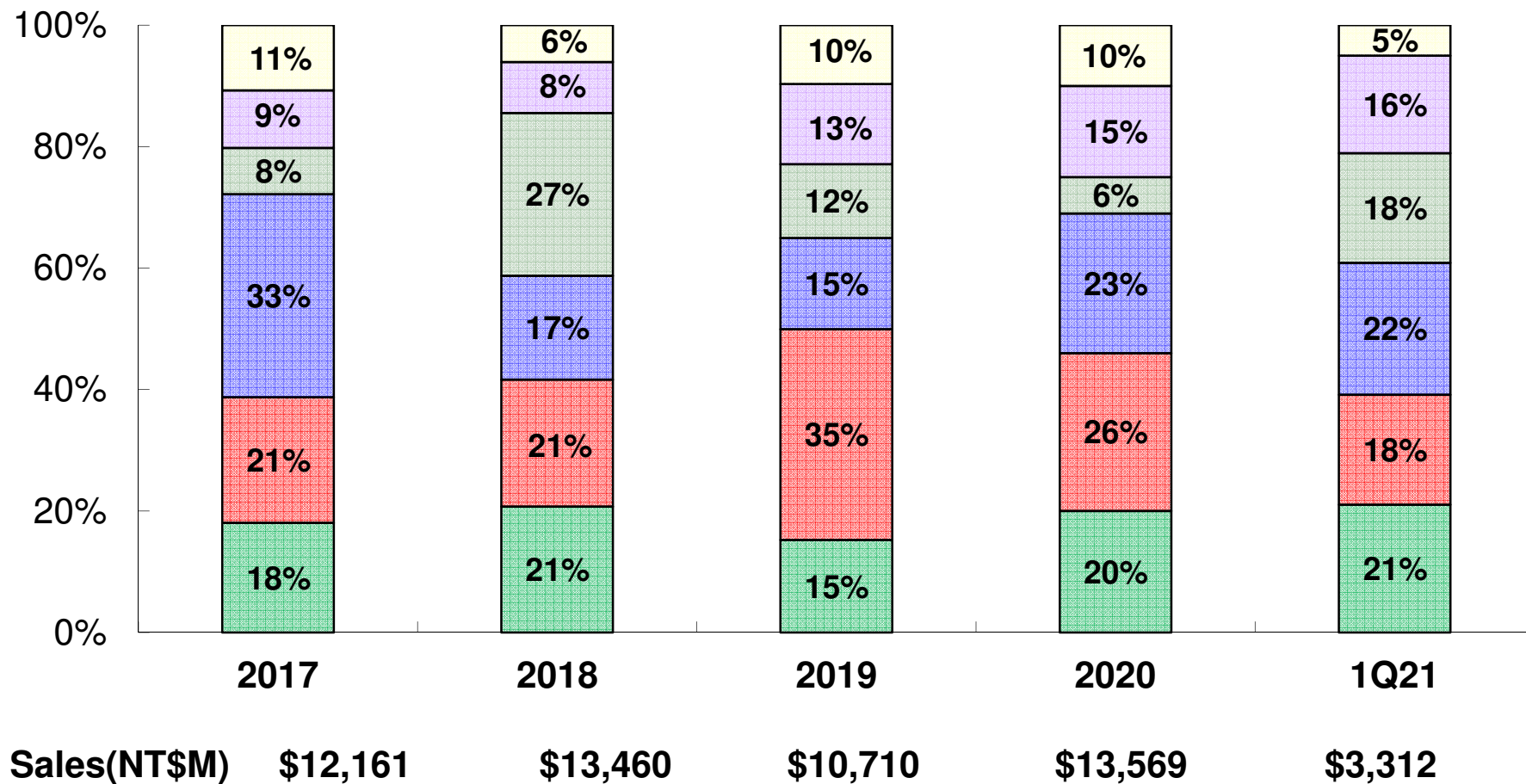


# Annual **Turnkey** Breakdown by Technology



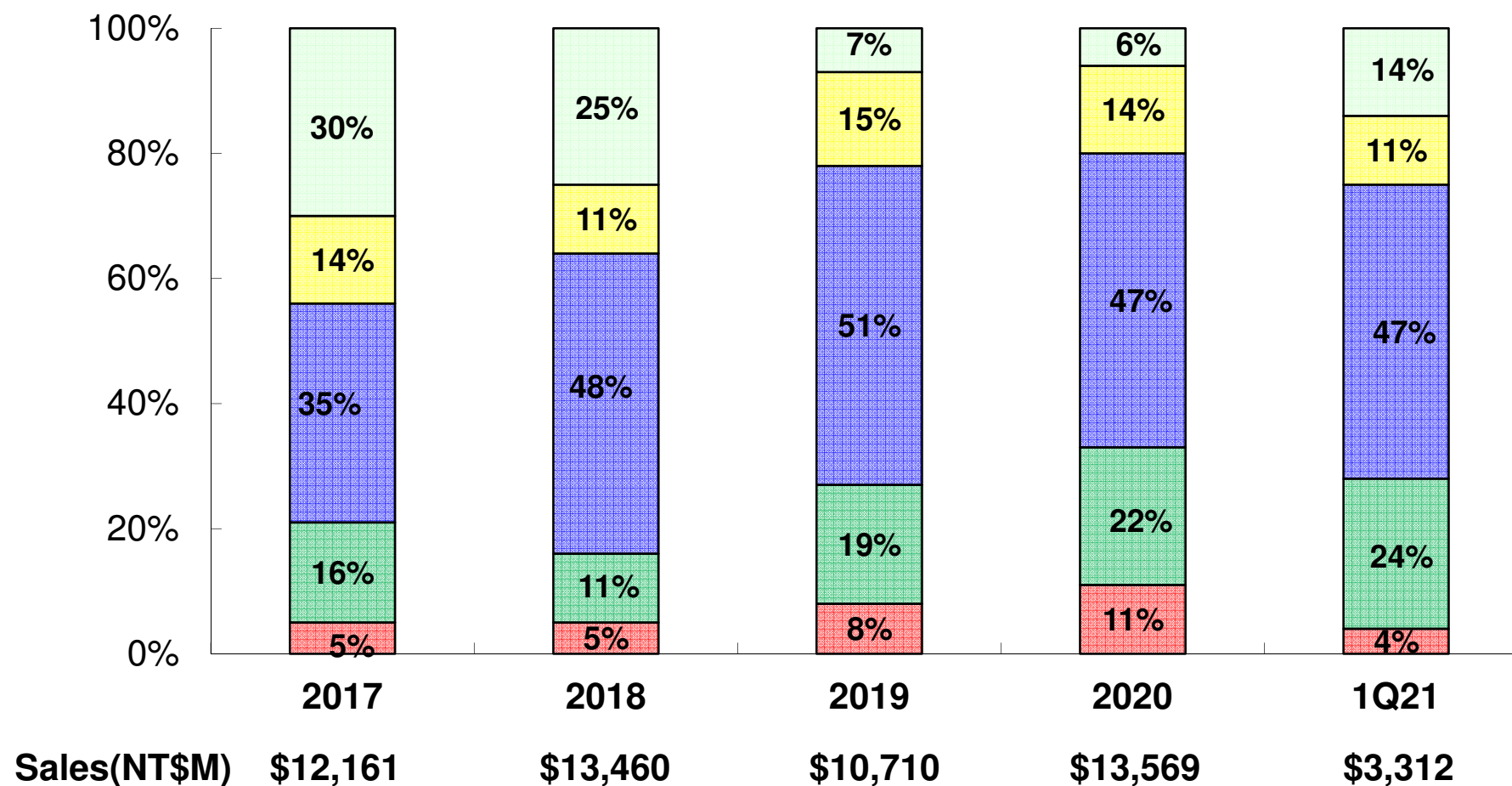
# Annual Sales Breakdown by Region

Taiwan USA China Japan Korea Europe



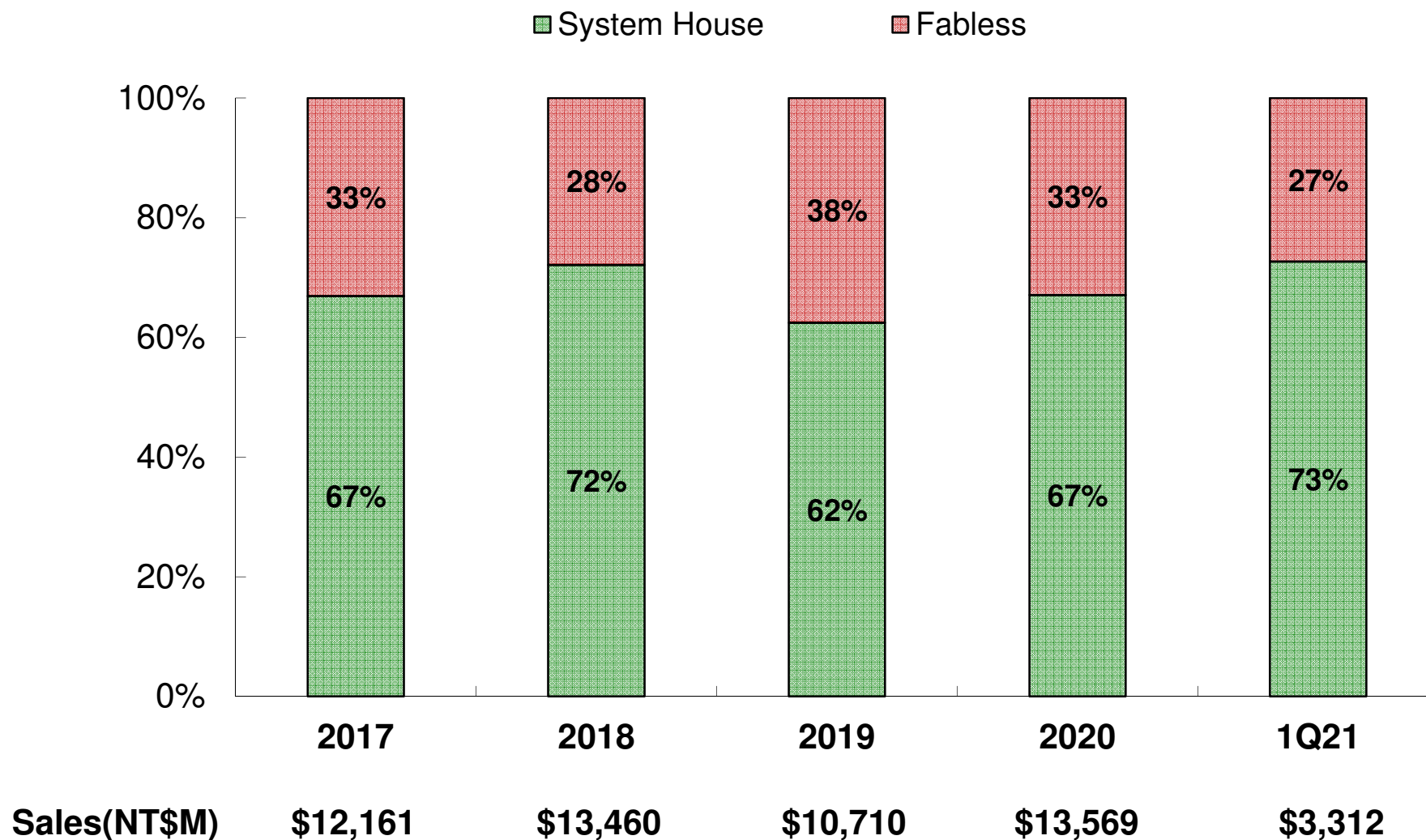
# Annual Sales Breakdown by Application

■ AI/ML ■ Networking ■ Digital Consumer ■ Industry ■ Others





# Annual Sales Breakdown by Customer Type



***Thank you !***



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