



Global Unichip Corp.

2021 Third Quarter Results

October 28, 2021



Agenda

- 3Q21 Financial Results
- Business Update

Safe Harbor Notice

- **GUC's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.**
- **Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.**



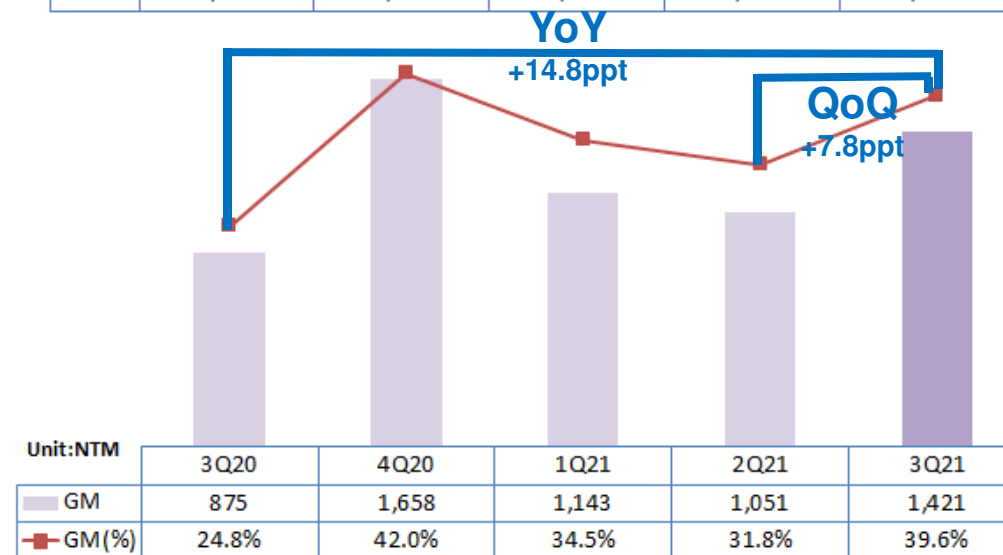
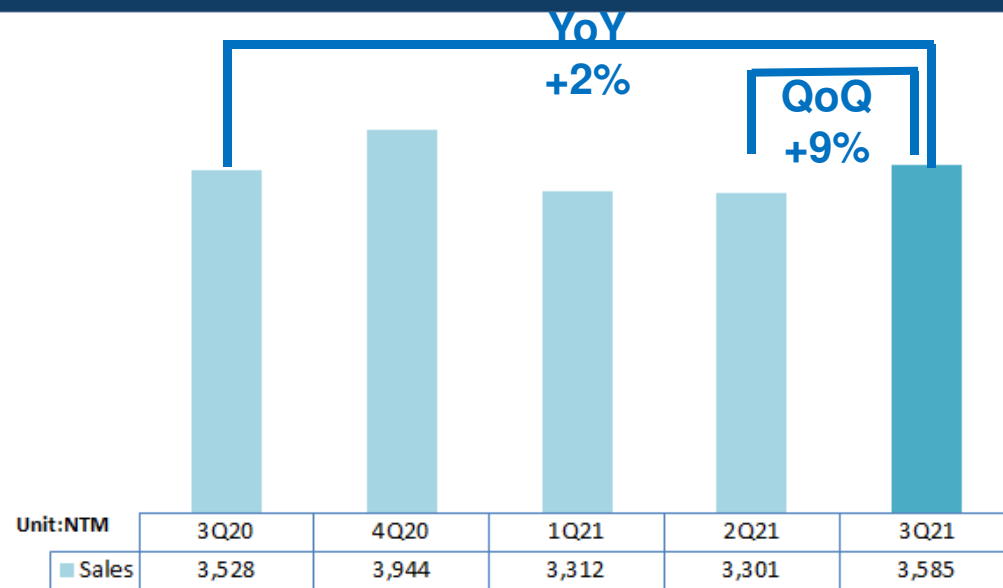
3Q21 Financial Results

3Q21 Statements of Comprehensive Income

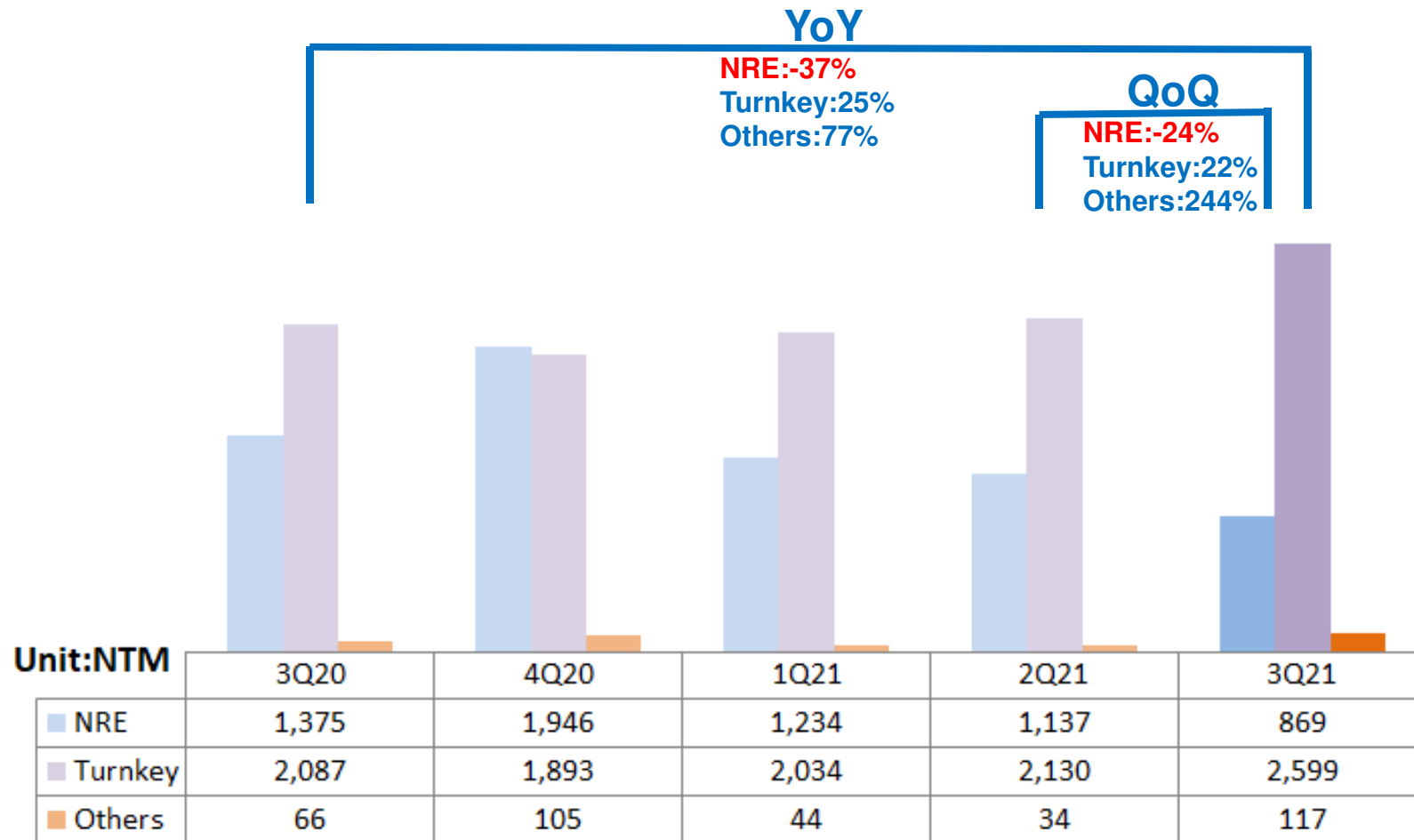
Unit: NT\$M

	3Q21	QoQ	2Q21	3Q20	YoY
Revenues	3,585	9%	3,301	3,528	2%
NRE	869	-24%	1,137	1,375	-37%
Turn Key	2,599	22%	2,130	2,087	25%
Others	117	244%	34	66	77%
Gross Margin	1,421	35%	1,051	875	62%
%	39.6%		31.8%	24.8%	
SG&A Exp	(193)	23%	(157)	(139)	39%
R&D Exp	(742)	12%	(661)	(610)	22%
Operating Income	486	109%	233	126	286%
%	13.6%		7.1%	3.6%	
Non-Operating Items	5		42	(3)	
Income Tax	(74)		(55)	(17)	
Net Income	417	90%	220	106	293%
%	11.6%		6.7%	3.0%	
EPS (NT\$)	3.11		1.64	0.80	

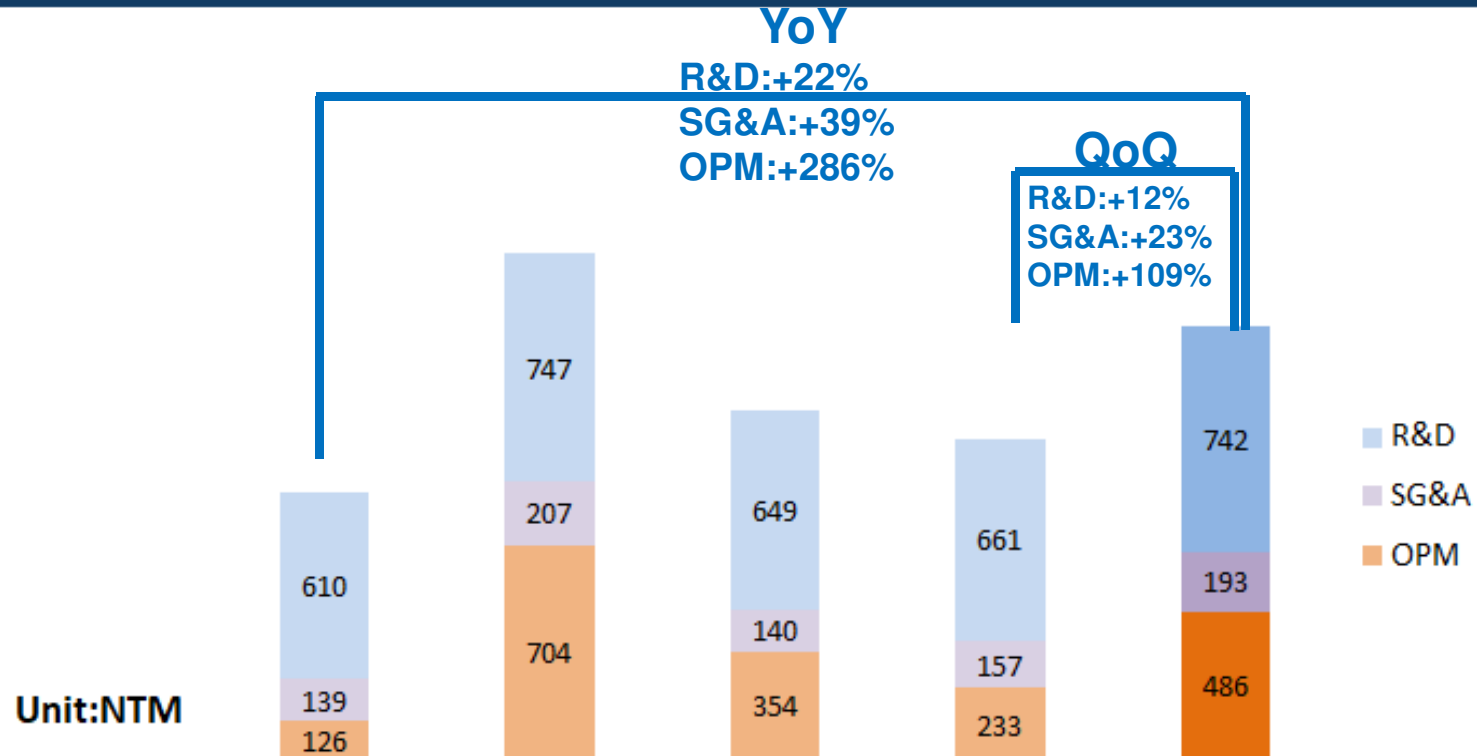
3Q21 Revenue & Gross Margin



3Q21 Revenue Breakdown

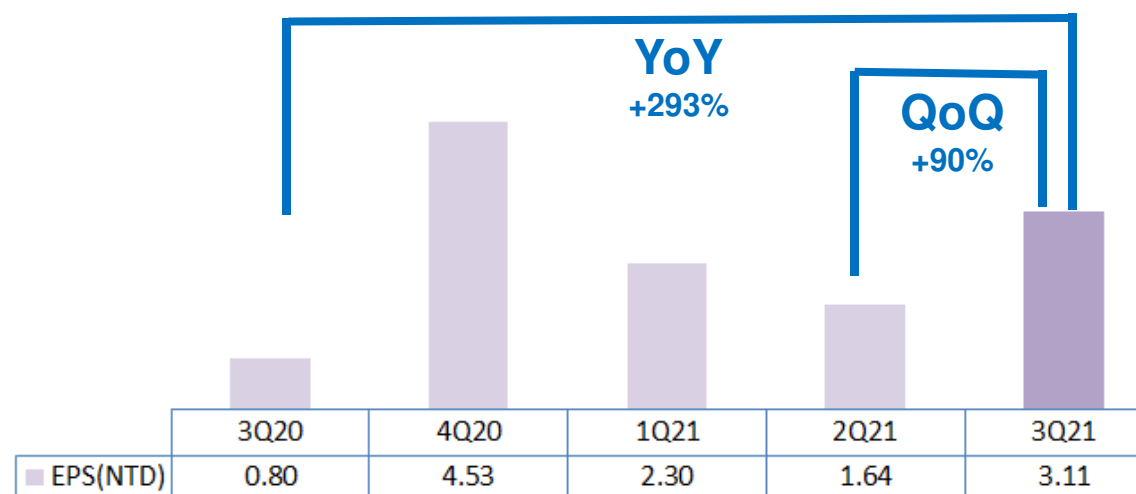
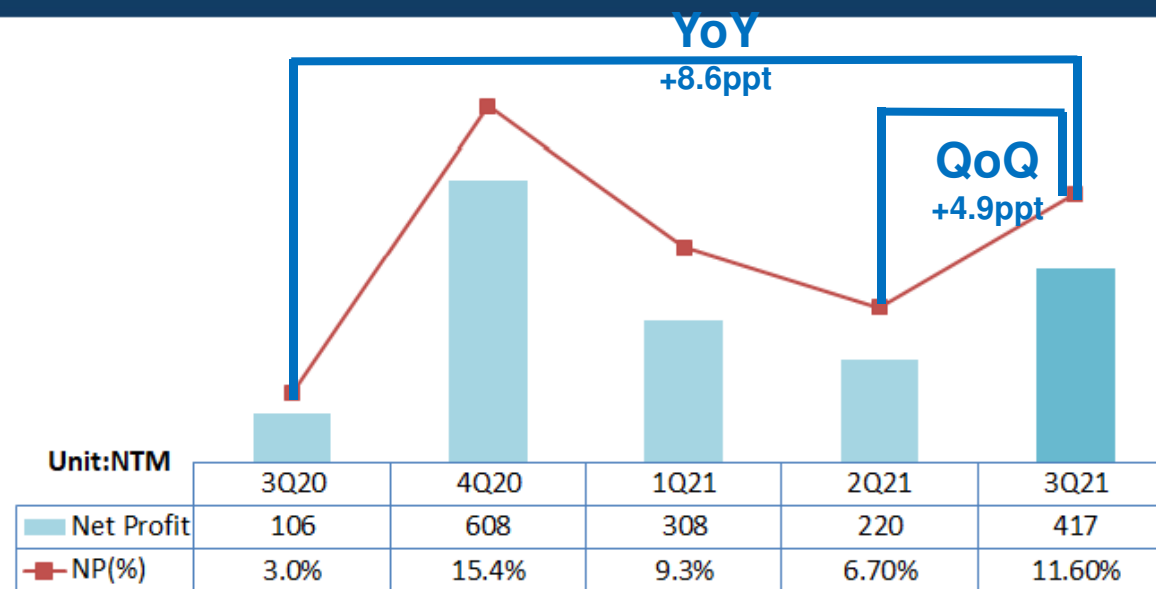


3Q21 Opex & OPM



% of Sales	3Q20	4Q20	1Q21	2Q21	3Q21
R&D	17.3%	18.9%	19.6%	20.0%	20.7%
SG&A	3.9%	5.2%	4.2%	4.8%	5.4%
OPEX	21.2%	24.2%	23.8%	24.8%	26.1%
OPM	3.6%	17.8%	10.7%	7.1%	13.6%

3Q21 NPM & EPS



Statements of Comprehensive Income

(Unit: NT\$M)

	2018		2019		2020		1Q-3Q 2021		1Q-3Q 2020		YoY
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	
Revenues	13,460	11% *	10,710	-20% *	13,569	27% *	10,198	6% *	9,625		6%
NRE	4,079	30%	3,206	30%	4,614	34%	3,240	32%	2,668	28%	21%
Turn Key	9,168	68%	7,189	67%	8,525	63%	6,763	66%	6,632	69%	2%
Others	213	2%	315	3%	430	3%	195	2%	325	3%	-40%
Gross Margin	4,017	29.8%	3,530	33.0%	4,071	30.0%	3,615	35.4%	2,413	25.1%	50%
SG&A Exp	(647)	-4.8%	(613)	-5.7%	(603)	-4.4%	(490)	-4.8%	(396)	-4.1%	24%
R&D Exp	(2,274)	-16.9%	(2,220)	-20.8%	(2,504)	-18.5%	(2,052)	-20.1%	(1,757)	-18.3%	17%
Operating Income	1,096	8.1%	697	6.5%	964	7.1%	1,073	10.5%	260	2.7%	313%
Non-Operating Items	39	0.3%	86	0.8%	38	0.3%	61	0.6%	48	0.5%	27%
Income Tax	(147)	-1.1%	(150)	-1.4%	(152)	-1.1%	(189)	-1.8%	(66)	-0.7%	186%
Net Income	988	7.3%	633	5.9%	850	6.3%	945	9.3%	242	2.5%	290%
EPS (NT\$)	7.37		4.73		6.34		7.05		1.81		

* YoY revenue growth rate

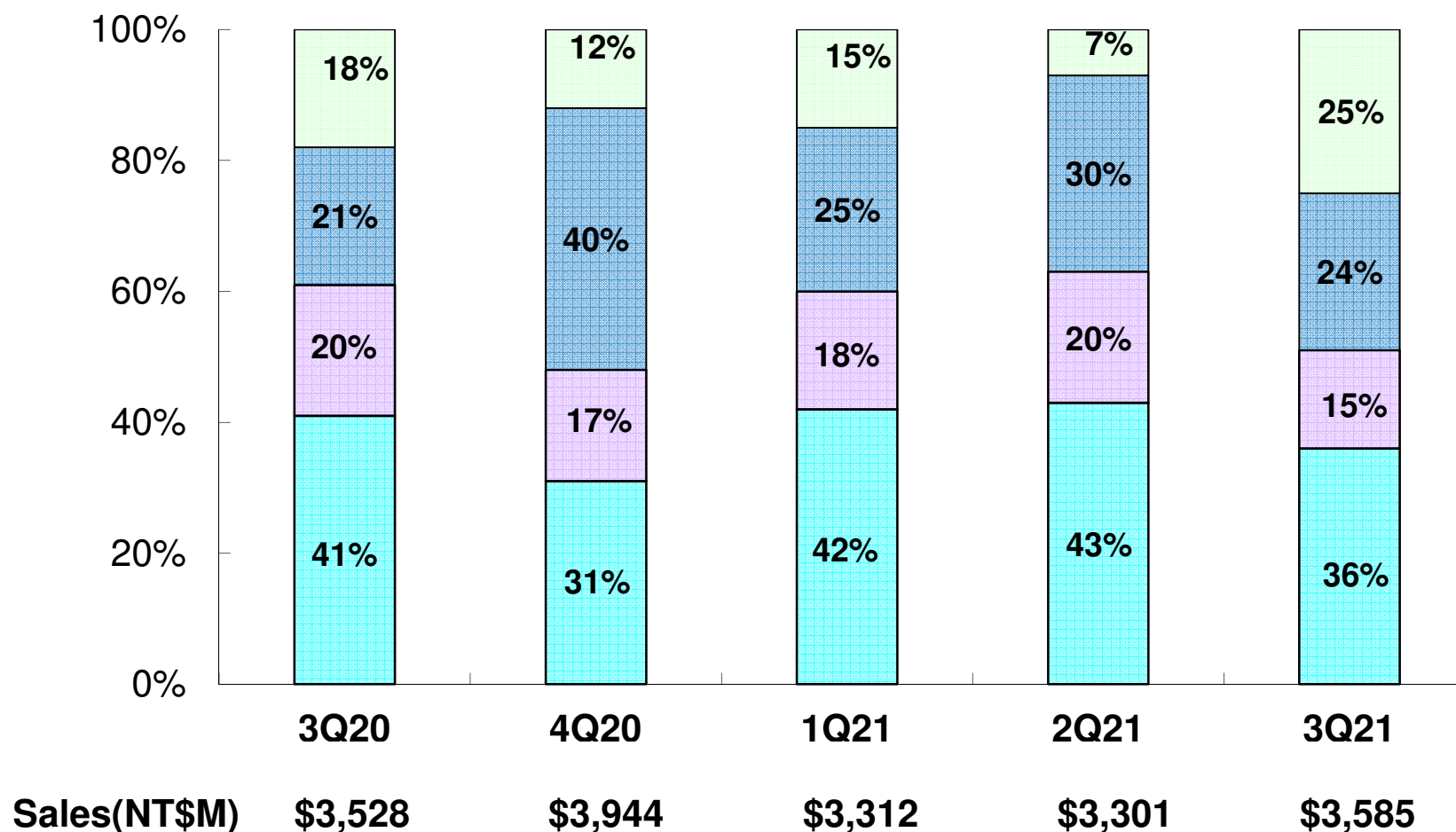


Business Update

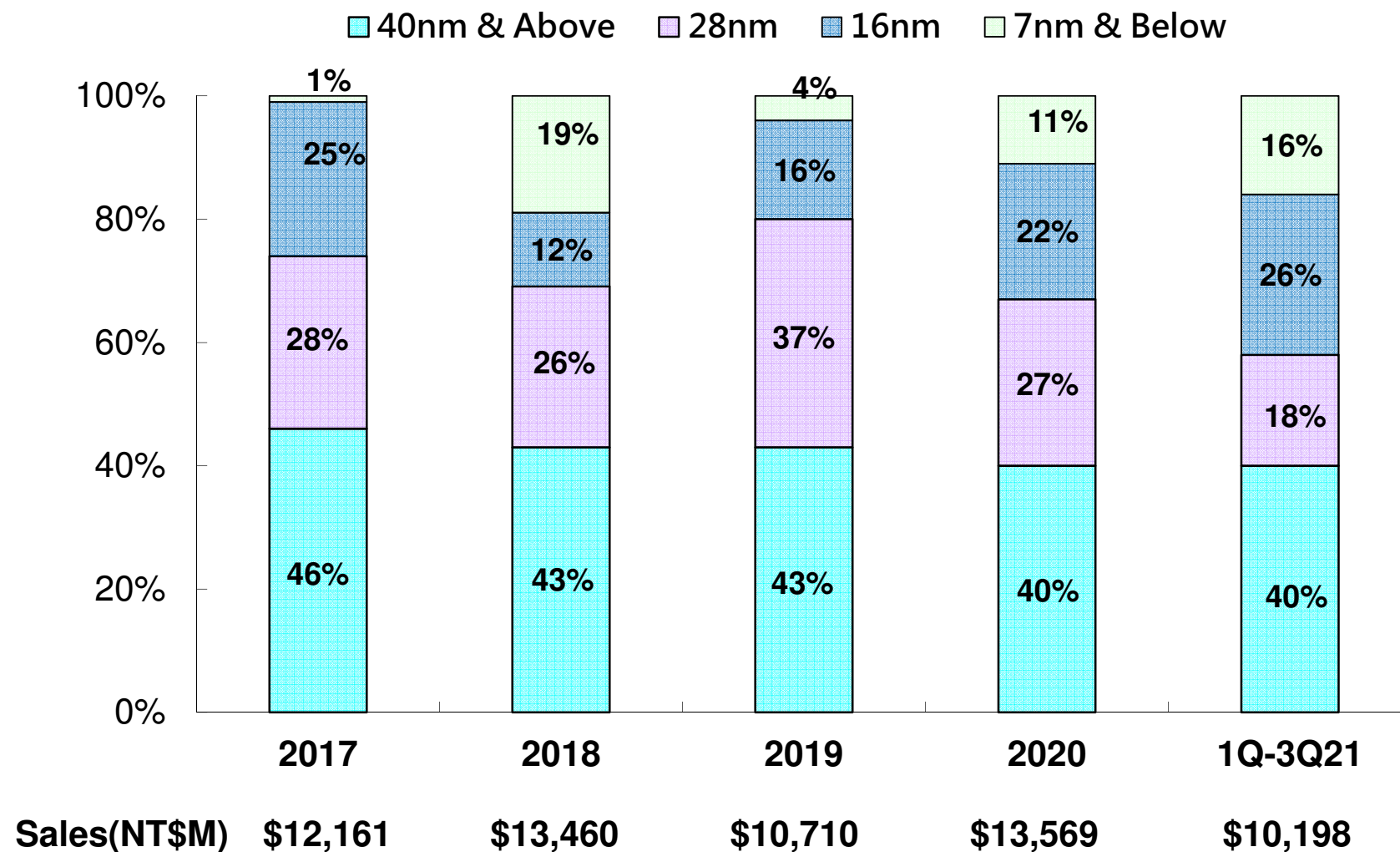
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Quarterly Sales Breakdown by Technology

40nm & Above 28nm 16nm 7nm & Below

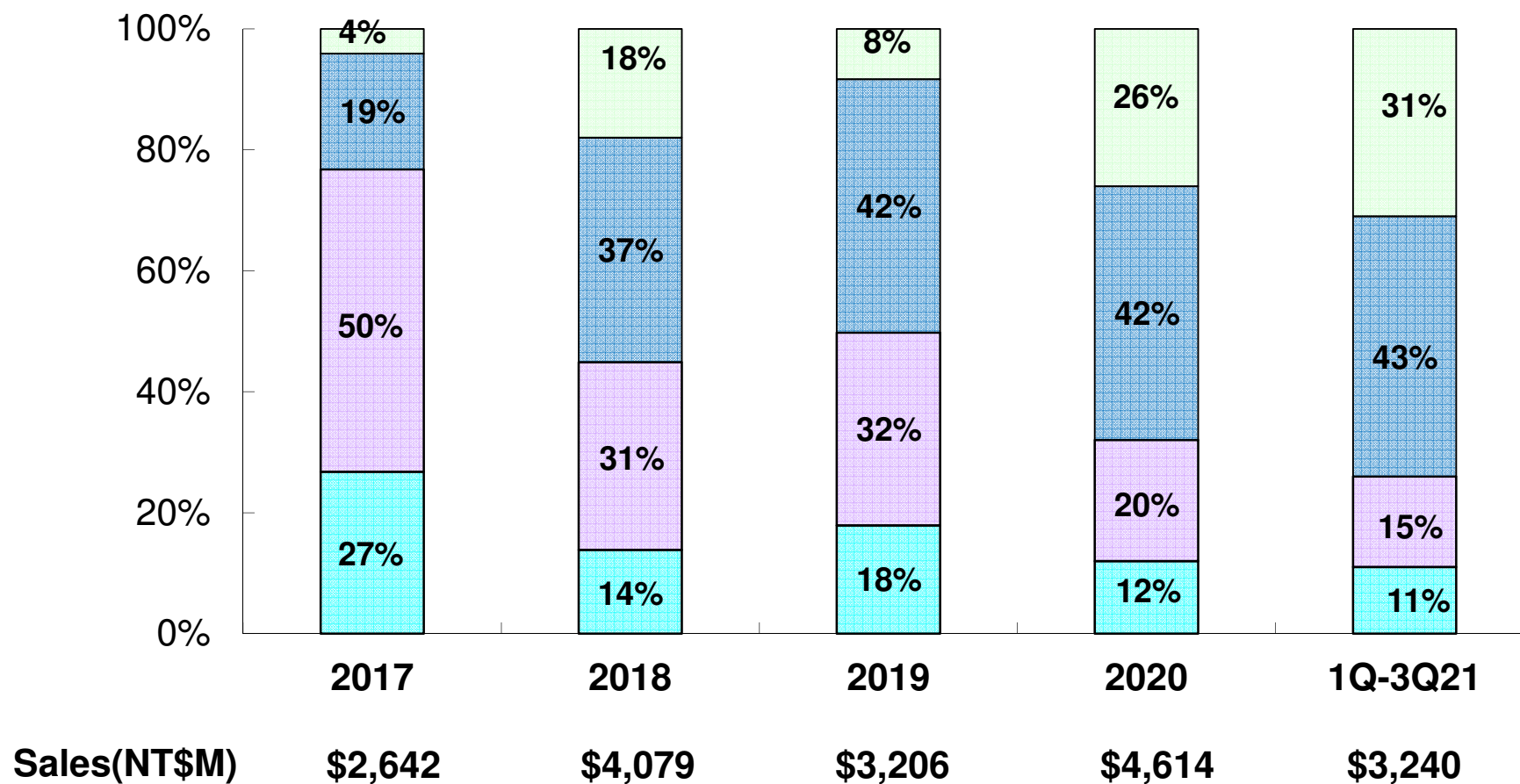


Annual Sales Breakdown by Technology

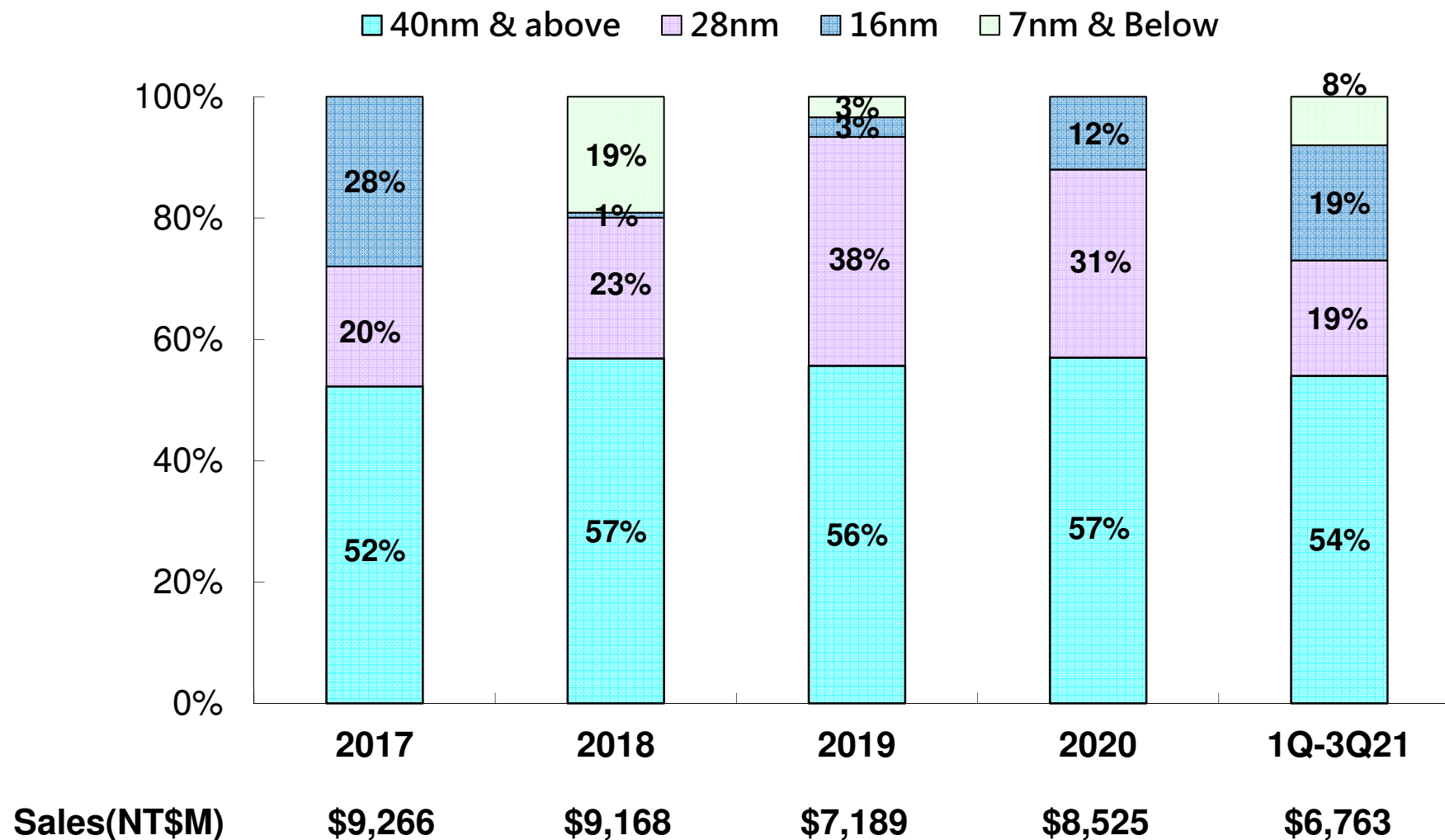


Annual **NRE** Breakdown by Technology

40nm & Above 28nm 16nm 7nm & Below

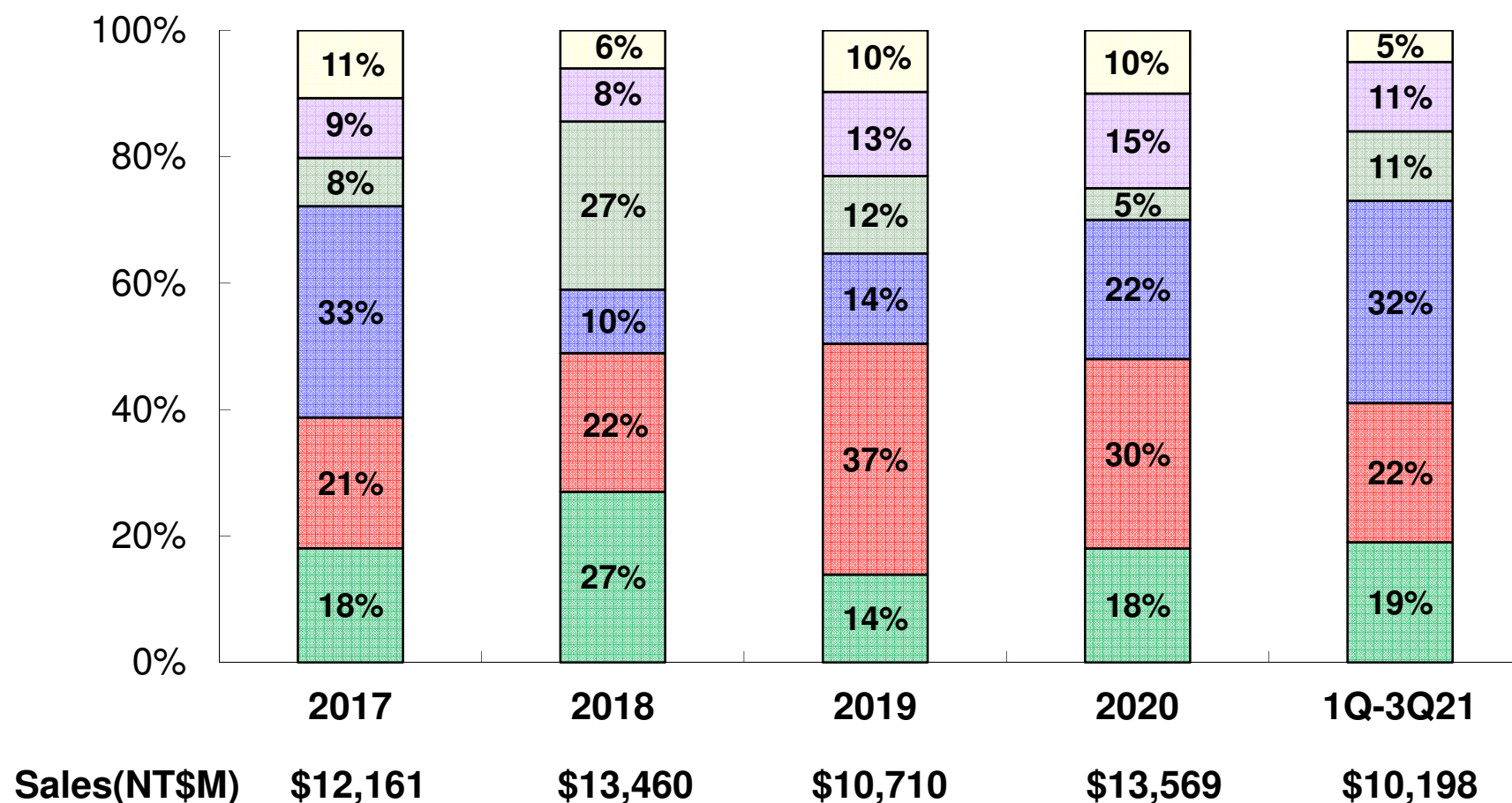


Annual **Turnkey** Breakdown by Technology

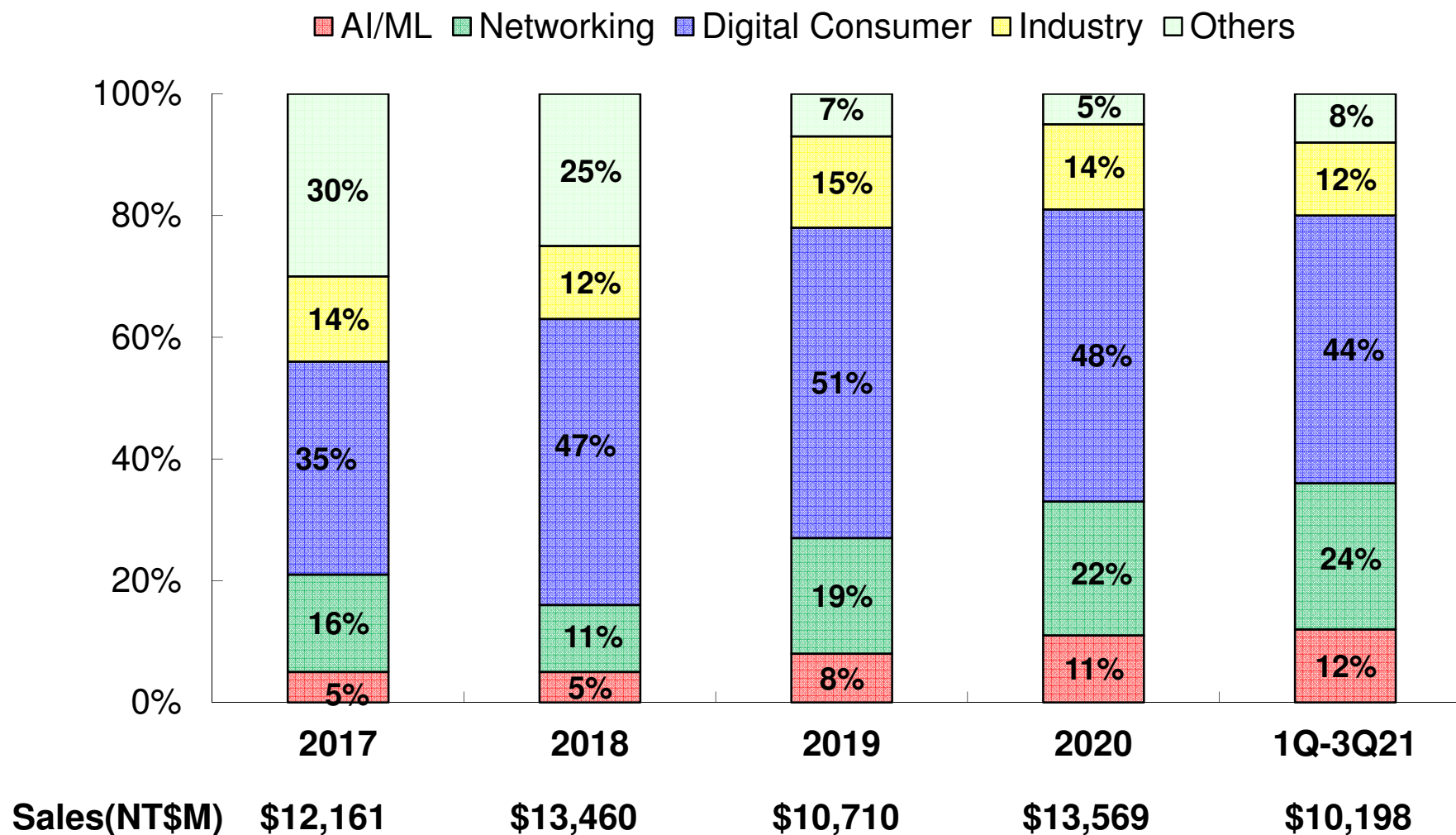


Annual Sales Breakdown by Region

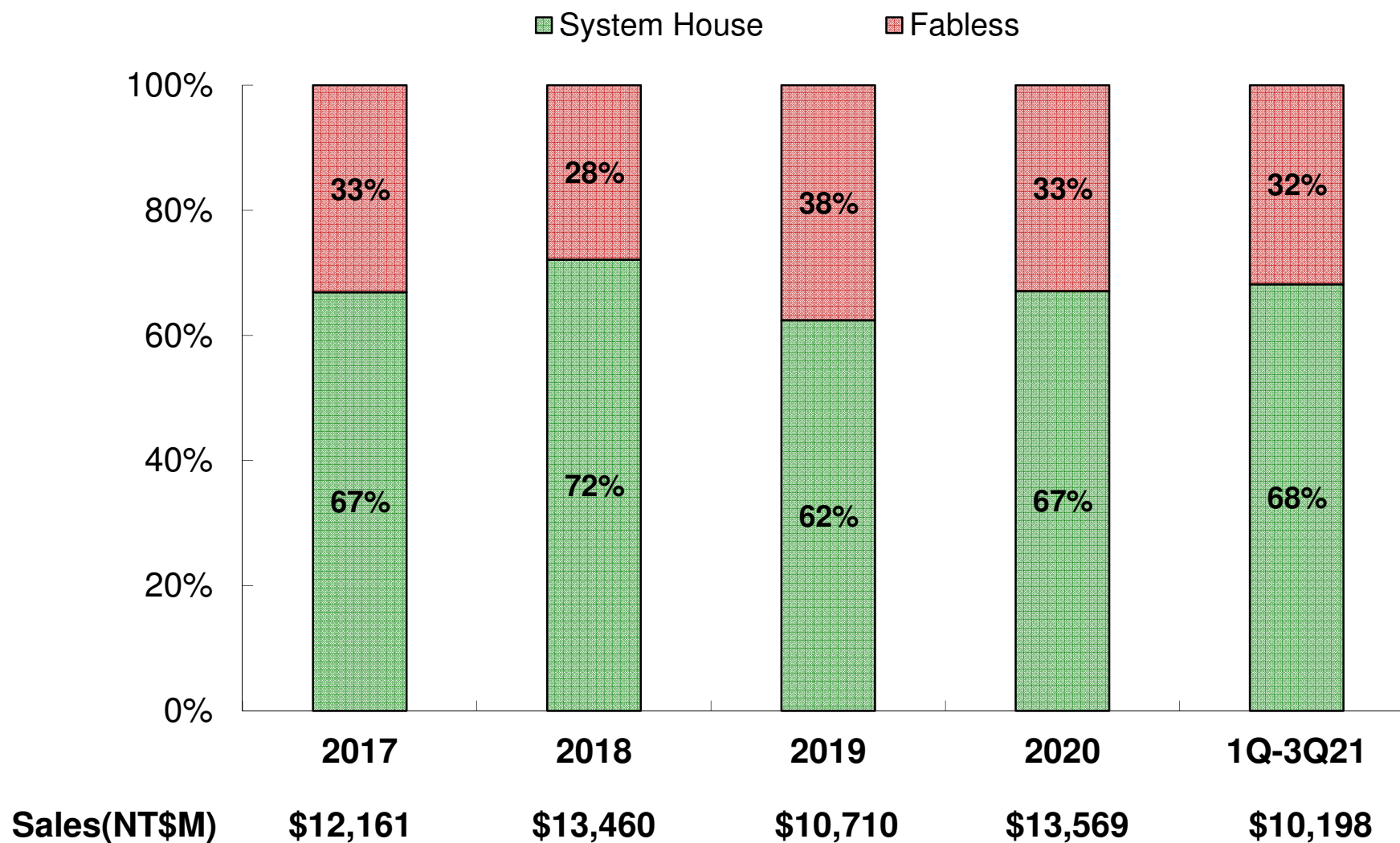
Taiwan USA China Japan Korea Europe



Annual Sales Breakdown by Application



Annual Sales Breakdown by Customer Type



Thank you !



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